



AND AFFILIATES

**CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020**

BLUEHUB CAPITAL, INC. AND AFFILIATES

Contents
December 31, 2021 and 2020

	<u>Pages</u>
Independent Auditor's Report	1 - 1A
Consolidated Financial Statements:	
Consolidated Statements of Financial Position	2
Consolidated Statements of Activities	3
Consolidated Statements of Changes in Net Assets and Non-Controlling Interests	4
Consolidated Statements of Cash Flows	5
Notes to Consolidated Financial Statements	6 - 54
Supplemental Information:	
Combining and Consolidating Statements of Financial Position	55 - 56
Combining and Consolidating Statements of Activities	57 - 58

Independent Auditor's Report

To the Board of Directors of
BlueHub Capital, Inc. and Affiliates:

Opinion

We have audited the consolidated financial statements of BlueHub Capital, Inc. and Affiliates (collectively, the Corporation) (see Note 1), which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, changes in net assets and non-controlling interests, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of BlueHub Capital, Inc. and Affiliates as of December 31, 2021 and 2020, and the changes in their net assets and non-controlling interests and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Corporation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (Continued)

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Corporation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplemental information on pages 55 through 58 as of and for the years ended December 31, 2021 and 2020, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

The image shows a handwritten signature in black ink that reads "AAFCPA, Inc." in a cursive, stylized font.

Westborough, Massachusetts
April 15, 2022

BLUEHUB CAPITAL, INC. AND AFFILIATES

 Consolidated Statements of Financial Position
 December 31, 2021 and 2020

Assets	2021	2020
Current Assets:		
Cash and cash equivalents	\$ 111,010,875	\$ 83,600,632
Cash and cash equivalents - escrow funds	4,086,317	4,751,143
Cash and cash equivalents - loan loss reserves	4,618,496	4,735,427
Current portion of loans and interest receivable, net	46,963,417	67,209,999
Current portion of affiliate fees receivable	629,588	543,882
Grants and other accounts receivable	3,142,613	3,526,425
Other current assets	757,493	323,099
Total current assets	171,208,799	164,690,607
Restricted Deposits	33,184,454	25,618,546
Loans Receivable, net of current portion and allowance for loan losses	241,575,148	252,406,199
Affiliate Fees Receivable, net of current portion	2,256,022	2,259,220
Investments in Affiliates	381,750	390,649
Right-of-Use Lease Asset	1,030,963	1,443,348
Property, Equipment and Interests in Real Property, net	6,778,002	10,079,963
Total assets	<u>\$ 456,415,138</u>	<u>\$ 456,888,532</u>
Liabilities, Net Assets and Non-Controlling Interests		
Current Liabilities:		
Current portion of bonds and loans payable	\$ 12,326,717	\$ 20,036,227
Interest and accounts payable	4,137,259	3,324,216
Escrow funds	4,086,317	4,751,143
Conditional advances	8,496,265	5,005,000
Current portion of lease obligation	422,700	422,700
Total current liabilities	29,469,258	33,539,286
Bonds and Loans Payable, net	239,737,041	242,689,894
Lease Obligation, net	608,263	1,020,648
Deferred Revenue	2,782,388	3,094,305
Permanent Loan Capital - Subordinated Loans Payable, net of current portion	24,250,000	24,750,000
Total liabilities	<u>296,846,950</u>	<u>305,094,133</u>
Net Assets and Non-Controlling Interests:		
Without donor restrictions:		
General	114,668,941	107,698,783
Board designated for loan loss reserves	7,644,388	10,001,349
Total without donor restrictions	<u>122,313,329</u>	<u>117,700,132</u>
With donor restrictions:		
Revolving loan capital	27,003,859	23,162,337
Other purpose restrictions	3,419,513	3,987,682
Total with donor restrictions	<u>30,423,372</u>	<u>27,150,019</u>
Total net assets	152,736,701	144,850,151
Non-controlling interests	6,831,487	6,944,248
Total net assets and non-controlling interests	<u>159,568,188</u>	<u>151,794,399</u>
Total liabilities, net assets and non-controlling interests	<u>\$ 456,415,138</u>	<u>\$ 456,888,532</u>

* See accompanying supplemental Combining and Consolidating Statements of Financial Position on pages 55 and 56.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Consolidated Statements of Activities

For the Years Ended December 31, 2021 and 2020

	2021	2020
Changes in Net Assets Without Donor Restrictions:		
Operating revenues:		
Financial and earned revenue:		
Interest on loans, net	\$ 19,372,998	\$ 20,701,563
Program revenue and fees	5,989,435	5,448,293
Net loan loss recoveries	1,554,293	1,553,472
Net gains on shared appreciation agreements and sales of real estate	1,469,341	1,762,050
Investment income	74,399	567,086
Less - interest expense	<u>(8,620,473)</u>	<u>(9,944,807)</u>
Net financial and earned revenue	19,839,993	20,087,657
Grants and contributions	82,475	116,428
Net assets released from purpose restrictions	<u>7,018</u>	<u>20,000</u>
Total operating revenues	<u>19,929,486</u>	<u>20,224,085</u>
Operating expenses:		
Personnel	8,666,966	7,763,667
Consultants and professional fees	3,995,230	2,504,348
Marketing	1,089,830	342,404
Office operations	822,597	860,190
Program expenses	584,230	606,576
Organizational support	571,485	554,855
Interest	<u>71,072</u>	<u>117,346</u>
Total operating expenses before depreciation and amortization	15,801,410	12,749,386
Depreciation and amortization	<u>2,182,543</u>	<u>2,160,010</u>
Total operating expenses	<u>17,983,953</u>	<u>14,909,396</u>
Changes in net assets without donor restrictions from operations	1,945,533	5,314,689
Other changes in net assets without donor restrictions:		
Grants for loan capital	1,826,265	1,256,599
Net assets released from restrictions for loan capital	561,151	-
Realized gain on sale of property and equipment	95,771	-
Share of income of affiliate	<u>71,716</u>	<u>25,461</u>
Changes in net assets without donor restrictions	<u>4,500,436</u>	<u>6,596,749</u>
Changes in Net Assets With Donor Restrictions:		
Grants and contributions	3,835,000	7,605,705
Interest income	6,522	3,973
Net assets released from purpose restrictions	<u>(568,169)</u>	<u>(20,000)</u>
Changes in net assets with donor restrictions	<u>3,273,353</u>	<u>7,589,678</u>
Changes in net assets	7,773,789	14,186,427
Changes in Net Assets Attributable to Non-Controlling Interests	<u>112,761</u>	<u>213,750</u>
Changes in net assets attributable to BlueHub Capital, Inc. and Affiliates	<u>\$ 7,886,550</u>	<u>\$ 14,400,177</u>

* See accompanying supplemental Combining and Consolidating Statements of Activities on pages 57 and 58.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Consolidated Statements of Changes in Net Assets and Non-Controlling Interests
For the Years Ended December 31, 2021 and 2020

	Without Donor Restrictions		With Donor Restrictions			
		Board Designated for Loan Loss Reserves	Revolving Loan Capital	Other Purpose Restrictions	Non- Controlling Interests	Total Net Assets and Non-Controlling Interests
	General					
Net Assets and Non-Controlling Interests, December 31, 2019	\$ 97,464,504	\$ 9,834,987	\$ 19,063,810	\$ 496,531	\$ 10,748,140	\$ 137,607,972
Changes in net assets	6,810,499	-	4,098,527	3,491,151	(213,750)	14,186,427
Adjustments to reflect controlled transfer	3,590,142	-	-	-	(3,590,142)	-
Transfers of net assets without donor restrictions	(166,362)	166,362	-	-	-	-
Net Assets and Non-Controlling Interests, December 31, 2020	107,698,783	10,001,349	23,162,337	3,987,682	6,944,248	151,794,399
Changes in net assets	4,613,197	-	3,841,522	(568,169)	(112,761)	7,773,789
Transfers of net assets without donor restrictions	2,356,961	(2,356,961)	-	-	-	-
Net Assets and Non-Controlling Interests, December 31, 2021	<u>\$ 114,668,941</u>	<u>\$ 7,644,388</u>	<u>\$ 27,003,859</u>	<u>\$ 3,419,513</u>	<u>\$ 6,831,487</u>	<u>\$ 159,568,188</u>

The accompanying notes are an integral part of these consolidated statements.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Consolidated Statements of Cash Flows
For the Years Ended December 31, 2021 and 2020

	2021	2020
Cash Flows from Operating Activities:		
Changes in net assets	\$ 7,773,789	\$ 14,186,427
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Depreciation and amortization	2,182,543	2,160,010
Interest - amortization	164,223	180,048
Net loan loss recoveries	(1,554,293)	(1,553,472)
Realized gains on sale of real estate and property and equipment	(95,771)	(380,472)
Share of income in affiliate	(71,716)	25,461
Grants for loan capital, credit enhancement and investment uses	(3,835,000)	(8,662,304)
Changes in operating assets and liabilities:		
Interest receivable	(34,552)	(993,673)
Affiliate fees receivable	(82,508)	767,723
Grants and other accounts receivable	383,812	(292,187)
Other current assets	(434,394)	2,328
Interest and accounts payable	813,043	1,215,214
Deferred revenue	(231,302)	(1,193,481)
Deferred loan fees	157,892	(20,610)
Conditional advances	1,826,265	-
Net cash provided by operating activities	<u>6,962,031</u>	<u>5,441,012</u>
Cash Flows from Investing Activities:		
Issuance of loans receivable	(52,148,620)	(41,180,872)
Principal payments of loans receivable	84,657,206	45,682,022
Purchase of property and equipment	(176,358)	(220,598)
Proceeds from sale of property	1,391,547	1,736,308
Redemption and sales of short-term investments	-	2,081,168
Escrow funds	(664,826)	(1,199,628)
Net cash provided by investing activities	<u>33,058,949</u>	<u>6,898,400</u>
Cash Flows from Financing Activities:		
Grants for revolving capital and investment uses	-	8,662,304
Proceeds from loans payable	7,135,338	6,660,908
Proceeds from bond payable	-	75,000,000
Principal payments on subordinated loans payable	(500,000)	(104,495)
Principal payments on loans payable	(17,946,924)	(92,545,925)
Proceeds from subordinated loans payable	-	1,000,000
Conditional advances	5,500,000	1,910,000
Cash paid for debt issuance costs	(15,000)	(839,265)
Net cash used in financing activities	<u>(5,826,586)</u>	<u>(256,473)</u>
Net Change in Cash, Cash Equivalents and Restricted Deposits	34,194,394	12,082,939
Cash, Cash Equivalents and Restricted Deposits:		
Beginning of year	<u>118,705,748</u>	<u>106,622,809</u>
End of year	<u>\$ 152,900,142</u>	<u>\$ 118,705,748</u>
Reconciliation of Cash, Cash Equivalents and Restricted Deposits Reported Within the Consolidated Statements of Financial Position:		
Cash and cash equivalents	\$ 111,010,875	\$ 83,600,632
Cash and cash equivalents - escrow funds	4,086,317	4,751,143
Cash and cash equivalents - loan loss reserves	4,618,496	4,735,427
Restricted deposits	<u>33,184,454</u>	<u>25,618,546</u>
Total cash, cash equivalents and restricted deposits shown in the consolidated statements of cash flows	<u>\$ 152,900,142</u>	<u>\$ 118,705,748</u>
Supplemental Disclosure of Cash Flow Information:		
Cash paid for interest	<u>\$ 8,739,586</u>	<u>\$ 9,806,748</u>

The accompanying notes are an integral part of these consolidated statements.

Page 5

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. OPERATIONS AND RELATED ENTITIES

OPERATIONS

BlueHub Capital, Inc. (the Holding Company), a Massachusetts nonprofit corporation, was organized in September 1994 to create and preserve healthy communities where low-income people live and work. The Holding Company manages and develops community development financial initiatives which directly or indirectly benefit low-income or disadvantaged people or communities.

The Holding Company operates cooperatively with four other affiliated Massachusetts nonprofit corporations:

- **BlueHub Loan Fund, Inc.** (the Loan Fund) was formed in 1984 to provide below-market rate capital to community-based organizations for the development of affordable housing.
- **BCLF Managed Assets Corporation d/b/a BlueHub Managed Assets** (Managed Assets) was formed in 1994 to manage, design, implement, and evaluate programs on behalf of third parties that provide loan underwriting, management, servicing, and financial and managerial technical assistance services.
- **BCLF Ventures, Inc. d/b/a BlueHub Venture Fund** (the Venture Fund) was formed in 1994 to assist small community-based businesses and entrepreneurs to start, grow, and expand businesses which strengthen the low-income business community.
- **One Percent for America** (OPA) was formed in 2021 to build an inclusive future for America by driving down the cost of financing U.S. citizenship fees for millions of new Americans. Managed Assets initiated a \$3 million investment in OPA.

The five affiliated nonprofit corporations are collectively referred to as the Corporation. To carry out its mission, the Corporation provides capital for sustainable community-based projects. These projects increase or preserve low-income housing or provide jobs or services for low-income or disadvantaged people or communities. The Corporation receives the money it invests in community-based projects from socially concerned investors, which include individuals, religious organizations, banks, and other financial intermediaries, foundations and corporations. A significant portion of the Corporation's projects are in New England and the Mid-Atlantic states.

Nonprofit Status

The five affiliated nonprofit corporations are individually exempt from Federal income taxes as organizations formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code (IRC). Donors may deduct contributions made to the Corporation within the requirements of the IRC. Managed Assets is classified as a private non-operating foundation and is subject to an excise tax on net investment income, as defined under Section 4949(e) of the IRC. Managed Assets is also subject to IRC's regulations governing required minimum expenditures for charitable purposes. The other three nonprofit corporations are classified as publicly supported organizations. The Corporation is also exempt from state income taxes.

Community Development Financial Institutions

The Loan Fund, the Venture Fund, and Aura Mortgage have been granted status as Community Development Financial Institutions (CDFIs) by the U.S. Department of the Treasury (the Treasury), qualifying each for certain awards and support from the Treasury. The Loan Fund received Capital Magnet Fund awards of \$5,500,000 and \$6,000,000 in 2021 and 2020, respectively, and Healthy Foods Financing Initiative funds of \$2,750,000 in 2020. Aura Mortgage has a \$100 million loan under the CDFI Bond Guarantee Program (see Note 7). The Loan Fund and Aura Mortgage each received individual grants of \$1,826,265 during 2021.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. OPERATIONS AND RELATED ENTITIES (Continued)

OPERATIONS (Continued)

Community Development Financial Institutions (Continued)

In connection with the assistance received from the Treasury, the Corporation is generally required to adhere to specific performance goals and requirements as outlined in each agreement with the Treasury and affordability requirements of the Capital Magnet Funds. Failure to adhere to these requirements may result in discontinued Federal assistance from the Treasury, repayment of Federal assistance received, and ineligibility to receive future funding.

RELATED ENTITIES

Consolidated Affiliates

The nonprofits comprising the Corporation and the following affiliates of the Corporation have been consolidated within the accompanying consolidated financial statements.

BCC REO, LLC

In 2011, the Loan Fund formed BCC REO LLC (BCC REO), a Massachusetts limited liability company, to hold real and personal property. The Loan Fund is the sole member of BCC REO, which has elected to be treated as a disregarded entity for tax purposes. BCC REO's activities are included with those of the Loan Fund in these consolidated financial statements. There was no activity in BCC REO during 2021 and 2020.

BCC NMTC Manager, LLC

During 2011, Managed Assets formed BCC NMTC Manager, LLC (NMTC Manager), a Massachusetts limited liability company, to manage certain aspects of its New Markets Tax Credit programs (see page 11). Managed Assets is the sole member of NMTC Manager, which has elected to be treated as a disregarded entity for tax purposes. The activities of NMTC Manager are included with those of Managed Assets in these consolidated financial statements.

Solar Energy Programs

The Corporation operates its Solar Energy Programs through the following consolidated affiliates noted below:

BCC Solar Energy Advantage, Inc. and BCC SEA Fund Manager, LLC

The Corporation formed BCC Solar Energy Advantage, Inc. (SEA), a Massachusetts for-profit corporation, to facilitate the delivery of solar energy to affordable housing projects and others. The Holding Company owns 100% of SEA's common stock and all members of SEA's Board of Directors are employees of the Corporation. As of December 31, 2021 and 2020, SEA had completed construction of solar panels and maintained ten and twelve sites in Massachusetts (see Note 6), respectively, and entered into long-term contracts with the owners to provide electricity to the sites.

In 2011, SEA also formed BCC SEA Fund Manager, LLC (SEA Fund Manager), a Massachusetts single member limited liability company, to administer aspects of its solar energy development programs. SEA Fund Manager has elected to be a disregarded entity of SEA for tax purposes.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. OPERATIONS AND RELATED ENTITIES (Continued)

RELATED ENTITIES (Continued)

Solar Energy Programs (Continued)

Kinzer Drive Solar, LLC

The Corporation formed Kinzer Drive Solar, LLC (Kinzer Drive), a Massachusetts single member limited liability company, whose sole member is SEA. Kinzer Drive has elected to be a disregarded entity of SEA for tax purposes. Kinzer Drive was created to hold a solar energy project located in Gardner, Massachusetts.

BCC SEA QALICB I, LLC

BCC SEA QALICB I, LLC (SEA QALICB), a Delaware limited liability company, whose sole member is SEA, was formed in January 2008 to facilitate the delivery of solar energy to affordable housing projects and other facilities. SEA QALICB maintains six solar energy projects in Massachusetts.

BCC SEA QALICB II, LLC

BCC SEA QALICB II, LLC (SEA QALICB II), a Delaware limited liability company, was formed in December 2012 to facilitate the delivery of solar energy to affordable housing projects and other facilities. SEA acquired 100% of SEA QALICB II's member interest as of December 31, 2020. SEA QALICB II maintains eight solar energy projects located in Massachusetts. SEA QALICB II sold one project in 2021 (see Note 6).

BCC NMTC CDE XXII, LLC

During 2015, the Corporation activated BCC NMTC CDE XXII, LLC (CDE XXII), a Massachusetts limited liability corporation, to provide investment capital through the NMTC program (see page 11) to businesses in low-income communities that are not served by conventional forms of financing or equity.

CDE XXII is related to the following entities (the CDE XXII entities):

BCC Solar III Investment Fund, LLC (the Investment Fund), a Massachusetts limited liability company, was formed in August 2015, for the purpose of making a Qualified Equity Investment (QEI) in CDE XXII. The Investment Fund's equity interests are owned by an outside investor, but its activities are controlled by SEA Fund Manager as a non-member manager.

The Investment Fund entered into an option agreement with CDE XXII and NMTC Manager, whereby the Investment Fund, following the expiration of the credit period in 2022, has the option to sell its investor interest in the CDE to the NMTC Manager for a purchase price of \$1,000 plus all amounts outstanding under the leverage loan, provided that the total does not exceed the fair market value of the Investment Fund. Upon the Investment Fund's exercise of the put option, NMTC Manager may elect to have a designee purchase the Investment Fund's interest for the put price in lieu of the CDE redeeming the Investment Fund's interest. In the event that the Investment Fund does not elect to exercise the put option, the NMTC Manager has a call option to purchase the interest from the Investment Fund at fair market value, as defined in the agreement, at any time during the six-month period following the put option period expiration.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. OPERATIONS AND RELATED ENTITIES (Continued)

RELATED ENTITIES (Continued)

Solar Energy Programs (Continued)

BCC Solar III, LLC (Solar III), a Delaware limited liability company, was formed in November 2014, to facilitate the delivery of solar energy to affordable housing projects and other facilities. SEA is the Manager Member of Solar III with a 1% interest. CDE XXII made an equity investment QLICI to Solar III during 2015 to fund construction of four solar energy projects. Through the QLICI, CDE XXII acquired a 99% interest in Solar III.

The Investment Fund is a disregarded entity of its investor. CDE XXII and Solar III are partnerships for tax purposes.

Foreclosure and Home Mortgage Services

The Corporation operates foreclosure and home mortgage services through its Stabilizing Urban Neighborhoods Initiative (BlueHub SUN). The goal of BlueHub SUN is to stop the displacement of families and the neighborhood destabilizing effects of home vacancies and abandonment by enabling homeowners with overleveraged properties to stay in their homes.

The foreclosure and home mortgage services of BlueHub SUN are carried out through the following consolidated affiliates:

Aura Mortgage Advisors, LLC

The Corporation formed Aura Mortgage Advisors, LLC (Aura), a Massachusetts limited liability company, with the Venture Fund as its sole member. Aura has elected to be a disregarded entity for tax purposes. Aura was formed for the purpose of acting as a mortgage broker for low-income people and communities. Aura is licensed as a mortgage broker and lender in Massachusetts by the Massachusetts Division of Banks (the Division). Aura's licenses as a mortgage broker and lender are subject to renewal annually and are scheduled for renewal by December 31, 2022. Aura is approved as a Title II Federal Housing Administration lender by the U.S. Department of Housing and Urban Development (HUD). Aura has registered to conduct business in several states outside of Massachusetts in order to expand the operation of BlueHub SUN.

Aura and Aura Direct Financing (see below) are collectively referred to as Aura Mortgage in these consolidated financial statements.

In order to maintain its licensed broker and lender status, Aura Mortgage is required to maintain a minimum net worth of \$200,000 and must have two surety bonds filed with the state of Massachusetts; a broker bond for \$75,000 and a lender bond in the amount of \$100,000 to \$500,000, based on the dollar amount of loans closed in the prior year. Aura Mortgage met these requirements as of December 31, 2021 and 2020.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. OPERATIONS AND RELATED ENTITIES (Continued)

RELATED ENTITIES (Continued)

Foreclosure and Home Mortgage Services (Continued)

Aura Mortgage Advisors, LLC (Continued)

In addition, Aura Mortgage is required to have a mortgage lender surety bond in states in which it operates. As of December 31, 2021, Aura Mortgage had the following surety bonds:

<u>State</u>	<u>Bond Amount</u>
Illinois	\$ 25,000
New Jersey	\$ 150,000
Wisconsin	\$ 300,000
Maryland	\$ 150,000
Pennsylvania	\$ 100,000
Connecticut	\$ 200,000

Aura Direct Financing LLC

Aura Direct Financing LLC (Aura Direct) was created as a single member limited liability company of Aura Mortgage to act as the “approved financing entity” incident to the CDFI Bond Guarantee program (see Note 7), to hold certain mortgage loans and other related assets. Aura Direct has elected to be a disregarded entity of the Venture Fund for tax purposes.

NSP Residential, LLC

The Holding Company formed NSP Residential, LLC (NSP), a Massachusetts limited liability company, to combat community deterioration and to improve general conditions where low-income people live and work. The Holding Company is NSP’s sole member and NSP has elected to be a disregarded entity for tax purposes. NSP purchases and rehabilitates residential properties in foreclosure or at risk of foreclosure in low-income communities in connection with BlueHub SUN. NSP seeks to resell purchased properties to low-income individuals, often to the original homeowner. The properties are generally purchased by NSP in negotiated transactions from lenders holding the foreclosed properties or troubled loans. Once the purchases by NSP are complete, the homeowners apply for financing through Aura Mortgage or other sources, thereby allowing the residents (either previous owners or persons renting the residence) to remain in the homes and avoid eviction.

SUN Initiative Financing, LLC

The Corporation formed SUN Initiative Financing, LLC (SUN Financing) as a Massachusetts limited liability company to finance the operations of BlueHub SUN. SUN Financing provides financing for activities of BlueHub SUN within the geographic areas surrounding Revere, Boston, and other surrounding areas in Massachusetts. SUN Financing received a capital contribution from an outside investor for \$3,500,000, which acts as first loss capital related to its portfolio of mortgage loans receivable. NSP is SUN Financing’s Managing Member. NSP and the outside investor each hold 50% of the membership units in SUN Financing. SUN Financing has raised additional capital in the form of loans payable from investors (see Note 7).

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

1. OPERATIONS AND RELATED ENTITIES (Continued)

RELATED ENTITIES (Continued)

Foreclosure and Home Mortgage Services (Continued)

SUN Initiative Financing, LLC (Continued)

SUN Financing has elected to be treated as a partnership for income tax purposes. Items of income, loss, credits, or deductions arising from operations are reported by the members on their respective income tax returns. In accordance with SUN Financing's operating agreement, net profits are allocated to each member until they have been allocated net profits in amounts equal to any prior net losses allocated, and then 50% to NSP and 50% to the outside investor member. Net losses are allocated to the members until their positive capital account balances are reduced to zero, and then 100% to the outside investor member.

Affiliates Not Consolidated with the Corporation

BCLF Ventures II, LLC

The Corporation is also related to BCLF Ventures II, LLC (Ventures II, LLC). Ventures II, LLC is a Massachusetts limited liability company formed for the purpose of making investments in businesses that benefit low-income people and communities. The Corporation is related to Ventures II, LLC through common management and the Venture Fund's financial interest in Ventures II, LLC. The Venture Fund is the Managing Member and a regular member of Ventures II, LLC. The Corporation accounts for its interest in Ventures II, LLC on the equity method (see Notes 2 and 3).

New Market Tax Credit Community Development Entities

The Holding Company has been granted status by the Treasury as a Community Development Entity (CDE). The Holding Company has received allocations of NMTC from the Treasury which have yielded approximately \$543 million of QEIs that have been syndicated as of December 31, 2021.

The Holding Company has formed a total of forty-eight CDEs (collectively, the CDE LLCs), fourteen of which were active as of December 31, 2021:

BCC NMTC CDE XIX, LLC (closed in 2021)	BCC NMTC CDE XXVII, LLC
BCC NMTC CDE XX, LLC (closed in 2021)	BCC NMTC CDE XXVIII, LLC
BCC NMTC CDE XXI, LLC	BCC NMTC CDE XXIX, LLC
BCC NMTC CDE XXII, LLC	BCC NMTC CDE XXX, LLC
BCC NMTC CDE XXIII, LLC	BCC NMTC CDE XXXI, LLC
BCC NMTC CDE XXIV, LLC	BCC NMTC CDE XXXII, LLC
BCC NMTC CDE XXV, LLC	BCC NMTC CDE XXXIII, LLC (activated in 2021)
BCC NMTC CDE XXVI, LLC	BCC NMTC CDE XXXIV, LLC (activated in 2021)

Other CDE LLCs have been formed for future NMTC allocations, but have conducted no financial activity to date and are as follows:

BCC NMTC CDE XXXV, LLC - BCC NMTC CDE XLVI, LLC

The CDE LLCs were formed as Massachusetts limited liability companies which Managed Assets or the NMTC Manager control as managing members generally with .01% interests and unrelated investors are admitted as regular members generally with 99.99% interests.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Corporation prepares its consolidated financial statements in accordance with generally accepted accounting standards and principles (U.S. GAAP) established by the Financial Accounting Standards Board (FASB). References to U.S. GAAP in these notes are to the FASB Accounting Standards Codification (ASC).

Principles of Consolidation and Combination

The consolidated financial statements include the nonprofit affiliates comprising the Corporation and all wholly-owned and majority-owned for-profit limited liability companies and corporations (see Note 1). All significant intercompany balances and transactions have been eliminated in the accompanying consolidated financial statements.

For 2021, the Corporation combines the financial statements of CDE XXII and its related entities (see Note 1), because of its rights to receive substantial economic benefits, including net cash flows, and because of its substantive managing control over activities of these entities which house a substantial portion of the Corporation's Solar Energy Programs. All other active CDE LLCs (see Note 1) are not required to be consolidated in the accompanying consolidated financial statements because of the financial interests and participating rights of the investor members.

The Corporation also combines the financial statements of SUN Financing, which is an integral part of the Corporation's Foreclosure and Home Mortgage Services program. NSP controls the activities of SUN Financing as its managing member, and other affiliates of the Corporation conduct substantial intercompany activities with SUN Financing in connection with BlueHub SUN (see Note 1).

Under the principles of consolidation applicable to business corporations, an entity is considered as maintaining control over an affiliated corporation if it owns more than 50% of the affiliate's outstanding stock. Since the Corporation owns a majority of the outstanding stock of SEA (see Note 1), it is considered to maintain a controlling financial interest, and therefore, the financial statements of SEA are included in the accompanying consolidated financial statements.

Estimates

The preparation of consolidated financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that may affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair Value Measurements

The Corporation follows the accounting and disclosure standards pertaining to ASC Topic, *Fair Value Measurements*, for qualifying assets and liabilities. Fair value is defined as the price that the Corporation would receive upon selling an asset or pay to settle a liability in an orderly transaction between market participants.

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)**Fair Value Measurements (Continued)**

The Corporation uses a framework for measuring fair value that includes a hierarchy that categorizes and prioritizes the sources used to measure and disclose fair value. This hierarchy is broken down into three levels based on inputs that market participants would use in valuing the financial instruments based on market data obtained from sources independent of the Corporation. Inputs refer broadly to the assumptions that market participants would use in pricing the financial instrument, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the financial instrument developed based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset developed based on the best information available.

The three-tier hierarchy of inputs is summarized in the three broad levels as follows:

Level 1 - Inputs that reflect unadjusted quoted prices in active markets for identical assets at the measurement date.

Level 2 - Inputs other than quoted prices that are observable for the asset either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3 - Inputs that are unobservable and which require significant judgment or estimation.

An asset or liability's level within the framework is based upon the lowest level of any input that is significant to the fair value measurement.

Cash and Cash Equivalents and Concentration of Risk

For purposes of the accompanying consolidated statements of cash flows, cash and cash equivalents consist of depository accounts and all highly liquid investments purchased with a maturity of three months or less, and includes cash held for loan loss reserves, loan escrow funds (see below), and certain restricted depository accounts held in connection with a bond payable agreement (see Note 7) and credit enhancement agreements (see Note 13).

Cash and cash equivalents are maintained in various banks in Massachusetts and are insured within limits of the Federal Deposit Insurance Corporation. At times, cash and cash equivalents may exceed the insured limits. Management monitors, on a regular basis, the financial condition of the financial institutions, along with the Corporation's balances, to minimize potential risk.

The Corporation held cash balances of \$4,086,317 and \$4,751,143 in escrow for outside parties as of December 31, 2021 and 2020, respectively. These amounts are escrowed for borrowers for various purposes, including deposits for purchases of properties, working capital reserves, replacement reserves, and construction fund escrows.

Cash and cash equivalents - loan loss reserves include a variety of funds set aside in connection with the Corporation's Foreclosure and Home Mortgage Services business. Aura Mortgage received contracted support from the Commonwealth of Massachusetts for use as loan loss reserves. SUN Financing has also used capital contributions from investors as loan loss reserves. These reserves are invested in cash and short-term certificates of deposit and are available to provide liquidity to BlueHub SUN in the event of mortgage loan losses (see Note 14).

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Loans Receivable and Allowance for Loan Losses

Loans receivable are stated net of unamortized deferred loan origination fees and an allowance for loan losses (see Notes 4 and 5). Interest on loans is calculated by using the simple interest method on monthly balances of the principal amount outstanding.

Provisions are made for estimated loan losses based on management's evaluation of each loan. Loss recoveries are recorded in the year the recovery is known. The allowance for loan losses (see Note 5) is established through a provision for loan losses, which is charged to operations. The allowance is an amount that management believes will be adequate to absorb expected losses on existing loans that may become uncollectible. Management evaluates loan collectability through consideration of factors, such as previous loss experience, performance of individual loans in accordance with contract terms, financial strength and cash flows of the borrower, realizable values of collateral, and current economic conditions that may affect the borrower's ability to repay.

U.S. GAAP requires nonprofit organizations to record interest expense and contribution revenue in connection with loans payable that are interest free or that have below-market interest rates. Likewise, funds loaned to borrowers at below-market interest rates should also result in imputed revenue and contribution expense. Interest rates on bonds and loans payable are disclosed in Note 7. Interest rates on loans receivable are disclosed in Note 4. The Corporation believes that the benefits derived from below-market rate loans received are passed through to the borrowers via below-market rate loans made, and that there is no material difference between community development finance market rates and the stated rates of loans in their portfolios. Consequently, no adjustments have been made to the accompanying consolidated financial statements to reflect rate differentials.

Credit Enhancement

Using the proceeds of a grant received in 2017 from the U.S. Department of Education (see page 16), the Loan Fund enters into credit enhancement agreements with charter schools and third-party lenders to act as the guarantor of loans between the charter schools and the lenders (see Note 13). Under the terms of the agreements, the Loan Fund deposits amounts, as defined in the agreements, into credit enhancement reserves held by the Loan Fund for the benefit of the lenders as collateral for the charter schools' loans. The agreements are in effect until the earlier of the maturity of the loans or early pay-off of the loans. If the charter schools' default on the loans, the lenders are entitled to the collateral to the extent of the default, not to exceed the designated credit enhancement reserve.

All remaining collateral deposits and accrued income are deposited back to the grant reserve funds at the expiration of the agreements and are then available for subsequent use in new credit enhancement transactions on a revolving basis. For accounting purposes, the Loan Fund accrues for losses against the credit enhancement reserves when losses are deemed probable and can be estimated. There were no losses incurred during 2021 or 2020.

Investments in Affiliates

The Corporation maintains an equity investment in Ventures II, LLC where the Corporation is deemed to exercise significant influence over Ventures II, LLC (see Notes 1 and 3). The Corporation accounts for this investment using the equity method. Under the equity method, the investment is initially recorded at cost and then increased or decreased by the share of income or loss of the investee. Distributions of cash reduce the carrying value of the investment. For investments carried on the equity method, the Corporation records its share of income of affiliates as other changes in net assets without donor restrictions in the accompanying consolidated statements of activities.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments in Affiliates (Continued)

All other closely held affiliate investments are recorded using the cost method and are generally eliminated in consolidation (see Note 3). Under the cost method, an investment is carried at its original cost and cash distributions of profits reduce the investment balance.

The Corporation periodically assesses the carrying balance of all investments in affiliates for possible impairment.

Property, Equipment and Interests in Real Property

Management records all significant expenditures for property and equipment (see Note 6), with useful lives in excess of one-year at cost, if purchased, or at the fair market value on the date received, if donated. Renewals and betterments are capitalized as additions to the related asset accounts, while repairs and maintenance are expensed as incurred.

Depreciation is recorded using the straight-line method over the following useful lives:

Computer and office equipment	3 - 5 years
Leasehold improvements	Life of lease
Solar energy equipment	10 - 12 years
Rental properties	25 years (after being held one year)

With respect to solar energy equipment, as developed and operated under Solar Energy Programs (see Note 1), management has adopted a policy of reducing the cost of such equipment by the amount of grants and rebates received in connection with the development of the equipment (see Note 6). This reporting policy reduces the carrying cost of solar energy equipment to the net cost expected to be recovered through the operation and future disposition of the equipment.

Real estate owned consists of real property acquired in satisfaction of lending transactions of the Loan Fund or BlueHub SUN. Real estate owned is held for sale and is recorded at the lesser of the fair value at the time of acquisition less estimated costs of sale or the net recorded investment in the loan (see Note 6). Real estate owned is not depreciated but is periodically evaluated for possible impairment.

Also included in property and equipment are purchased rental properties and properties held for sale within BlueHub SUN (see Note 1), which are recorded at the lower of cost or fair value. Properties held for sale are generally rented to low-income homeowners under rent-to-buy arrangements (see Note 6).

The Corporation accounts for the carrying value of long-lived assets in accordance with the requirements of ASC Topic, *Property, Plant and Equipment*. As of December 31, 2021 and 2020, the Corporation has not recognized any significant reduction in the carrying value of its property and equipment when considering these requirements.

Debt Issuance Costs

Debt issuance costs represent costs incurred in connection with the closing of notes and bonds payable (see Note 7). These fees are amortized into interest expense over the term of the related financing. Amortization is calculated using the straight-line method which approximates the effective interest method. The unamortized debt issuance costs are reported as a reduction of the notes and bond payable. Unamortized costs related to financing that is terminated before original maturity are written-off as non-operating expense.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Leases

Lease obligation liabilities are discounted to the present value of the future payments remaining (see Note 10). The lease payments are discounted at a rate equal to the Corporation's estimated incremental borrowing rate on the lease commencement date. Lease payments include fixed lease payments. The right-of-use (ROU) asset is measured using the lease liability, plus any initial direct costs and reduced by any lessor incentive. The ROU asset is amortized over the lease period on the straight-line basis. Interest calculated on the lease obligation and amortization of the ROU asset is recorded as a lease expense and included in office operations. These amounts equal the aggregate total of the lease payments over the lease term.

Net Assets and Non-Controlling Interests

Net assets without donor restrictions include those net resources of the Corporation that bear no external restrictions. These include the Corporation's general net assets and net assets designated by the Board of Directors for loan loss reserves. Board designated net assets for loan loss reserves consist of amounts deemed available in the event of loan losses to provide a source of liquidity to meet financing and other obligations related to lending activities (see Note 5).

The Board of Directors may also authorize the transfer of net assets without donor restrictions among the affiliates for working capital needs or to support new initiatives.

Net assets with donor restrictions are net financial resources restricted by donors as to the purpose or timing of expenditure. Net assets with donor restrictions are purpose restricted as follows as of December 31:

	<u>2021</u>	<u>2020</u>
Revolving Loan Capital:		
CDFI Capital Magnet	\$ 18,074,348	\$ 14,235,573
ED Credit Enhancement	8,046,190	8,043,443
Permanent loan capital	<u>883,321</u>	<u>883,321</u>
Subtotal revolving loan capital	<u>27,003,859</u>	<u>23,162,337</u>
Other Purpose Restrictions:		
CDFI Fund awards	2,750,000	3,311,151
Energy Advantage Program (EAP)	476,531	476,531
Renewable and Energy Efficiency Program	<u>192,982</u>	<u>200,000</u>
Subtotal other purpose restrictions	<u>3,419,513</u>	<u>3,987,682</u>
Total net assets with donor restrictions	<u>\$ 30,423,372</u>	<u>\$ 27,150,019</u>

Revolving loan capital represents awards from the Department of Education for credit enhancement (see Note 13), CDFI Capital Magnet awards and other CDFI Fund grants, and other permanent loan capital from donors (see below). The ED credit enhancement grant is used to provide credit enhancement in the form of securable collateral in connection with the financing of charter school facilities. The Capital Magnet awards are used to make loans to qualified projects. Each of these grants requires that the proceeds be revolved for recurring use during the term of the respective agreements. Accordingly, the expended grant proceeds plus applicable donor designated accumulations remain in net assets with donor restrictions until depleted by losses or until the agreements expire. The ED credit enhancement grant expires in September 2040 and the Capital Magnet awards expire on various dates through May 2026.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net Assets and Non-Controlling Interests (Continued)

Permanent loan capital is the term the Loan Fund uses to describe those capital resources which are intended to provide a permanent capital base for lending activities, meet debt covenants and provide for potential loan losses. The Loan Fund has three categories of permanent loan capital: net assets with donor restrictions, designated by the Board of Directors, and subordinated loans payable (see Note 8). No outside donor has imposed an obligation on the Loan Fund to replenish the principal of any gift of permanent loan capital in the event such funds are needed to offset loan losses. Accordingly, donor-restricted permanent loan capital awards are not considered to be perpetual in nature.

CDFI Fund awards as of December 31, 2021 and 2020, relate to proceeds from the Healthy Food Financing Initiative.

EAP net assets with donor restrictions consist of the unspent proceeds from a grant in the original amount of \$5,000,000 received in 2007, which is restricted for a partnership between the Corporation and other agencies to design and implement a financing program to support the installation of on-site renewable energy systems for low-income housing across Massachusetts.

Renewable and Energy Efficiency Program net assets with donor restrictions are restricted for expanding affordable renewable energy efficient products and services to low-income communities.

Non-Controlling Interests represent the net capital interests of outside investors participating in the ownership of certain consolidated affiliates of the Corporation.

Non-controlling interests are comprised of the following activity:

	<u>SUN Financing</u>	<u>BCC Solar USB Investment Fund, LLC</u>	<u>BCC Solar III Investment Fund, LLC</u>	<u>Total</u>
Non-controlling interests, at December 31, 2019	\$ 2,673,933	\$ 3,579,352	\$ 4,494,855	\$ 10,748,140
Changes in net assets	(127,074)	10,790	(97,466)	(213,750)
Controlled transfer	<u>-</u>	<u>(3,590,142)</u>	<u>-</u>	<u>(3,590,142)</u>
Non-controlling interests, at December 31, 2020	2,546,859	-	4,397,389	6,944,248
Changes in net assets	<u>93,870</u>	<u>-</u>	<u>(206,631)</u>	<u>(112,761)</u>
Non-controlling interests, at December 31, 2021	<u>\$ 2,640,729</u>	<u>\$ -</u>	<u>\$ 4,190,758</u>	<u>\$ 6,831,487</u>

The USB Investment Fund's investor interest was transferred to SEA pursuant to a put option exercised in 2020 (see Note 1). This controlled transfer is reflected in the accompanying 2020 consolidated statement of changes in net assets and non-controlling interests.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Consolidated Statements of Activities

Transactions deemed by management to be ongoing, major, or central to the provision of program services are reported as operating revenue and expenses in the accompanying consolidated statements of activities. Non-operating revenue (expenses) include loan capital transactions, grants (to) from affiliates, and investment earnings accounted for under the equity method.

Revenue Recognition

Financial and earned revenues are generally recognized as revenue without donor restrictions as earned on an accrual basis. Interest income related to certain restricted revolving capital grants is restricted for use in qualified activities and is accordingly reported as net assets with donor restrictions.

The Corporation follows the guidance from ASC Topic 606, *Revenue from Contracts with Customers*, for applicable types of revenue which include NMTC sub-allocation fees, electric utility charges, and sales of renewable energy certificates.

Revenue recognition is determined through the following steps:

- Identification of the contract, or contracts, with a customer;
- Identification of the performance obligations in the contract;
- Determination of the transaction price;
- Allocation of the transaction price to the performance obligations in the contract; and
- Recognition of revenue when, or as, the performance obligations are satisfied.

Program revenue and fees for the years ended December 31, 2021 and 2020, include:

	<u>2021</u>	<u>2020</u>
NMTC sub-allocation fees (see Note 9)	\$ 2,066,966	\$ 1,459,993
Solar Renewable Energy Certificates (SRECs) (see page 19)	1,990,605	2,203,297
Loan fees (see page 19)	1,024,323	920,180
Power purchase and host agreements (see page 19)	965,717	1,034,927
Other	<u>28,223</u>	<u>25,060</u>
Total	6,075,834	5,643,457
Less - intercompany eliminations related to NMTC program	<u>(86,399)</u>	<u>(195,164)</u>
	<u>\$ 5,989,435</u>	<u>\$ 5,448,293</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)**Revenue Recognition (Continued)***Solar Operations*

SEA, SEA QALICB, SEA QALICB II, and Solar III have power purchase and host agreements (PPA) with the host of each of the solar panel projects. Each agreement obligates the hosts to buy the net metering credits produced by the respective solar panel projects. SEA, SEA QALICB, SEA QALICB II, and Solar III bill the hosts monthly at rates per net metering credit as specified in the agreements. On various anniversary dates, SEA, SEA QALICB, SEA QALICB II, and Solar III have the options to sell the solar panel projects system to the hosts for certain amounts. If SEA, SEA QALICB, SEA QALICB II, and Solar III do not exercise the option, the hosts have the option to buy the systems at fair market value and the hosts also have the option to purchase the solar panel project systems at fair market value at the agreements expiration dates. SEA, SEA QALICB, SEA QALICB II, and Solar III have determined that their power purchase agreements are operating leases. SEA, SEA QALICB, SEA QALICB II, and Solar III will recognize the revenue monthly as energy is delivered. Compensation is variable based on the kilowatt hour of energy. Although the contracts are over multi-year periods, revenue is determined monthly by the output energy delivered.

The solar developments also earn Solar Renewable Energy Credits (SRECs) and Renewable Energy Certificates (RECs) under the Commonwealth of Massachusetts' Renewable Portfolio Standard program for the production of energy through the solar energy projects. SEA entered into transaction agreements with two utility companies to sell specified amounts of SRECs and RECs at specified rates to these companies for specified time periods. If SEA does not provide the specified quantity of RECs as described in the agreements, SEA would be obligated to reimburse the utility company for any additional costs paid to obtain substitute RECs over the agreed-upon price. SEA acts as an agent for the RECs earned by the QALICBs and generally transfers the RECs and SRECs to the contracting utility upon receipt.

Solar Energy Program revenues are as follows for 2021 and 2020, and are included in program revenue and fees in the accompanying consolidated statements of activities:

	2021	2020
PPA Revenue:		
SEA PPA	\$ 218,254	\$ 281,219
SEA QALICB PPA	91,093	91,072
SEA QALICB II PPA	242,588	243,822
Solar III PPA	<u>413,782</u>	<u>418,814</u>
Sub-total PPA revenue	<u>965,717</u>	<u>1,034,927</u>
REC/SREC Revenue:		
SEA REC	43,892	35,531
SEA SREC	133,849	148,666
SEA QALICB SREC	282,728	287,372
SEA QALICB II SREC	625,566	665,947
Solar III SREC	<u>904,570</u>	<u>1,065,781</u>
Total REC/SREC revenue	<u>1,990,605</u>	<u>2,203,297</u>
Total	<u>\$ 2,956,322</u>	<u>\$ 3,238,224</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Solar Operations (Continued)

The Loan Fund generally amortizes loan origination fees for loans with terms greater than one year in length over the term of the loans. Unamortized deferred loan fees are included as an adjustment to the carrying value of loans receivable in the accompanying consolidated statements of financial position (see Note 4). Net loan origination fees of BlueHub SUN are not significant and are not amortized.

Grants and contributions may be conditional or unconditional in accordance with Accounting Standards Update (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. A grant or contribution is considered conditional when the donor imposes both a barrier and a right of return. Conditional grants and contributions are recognized as revenue on the date all donor-imposed barriers are overcome or explicitly waived by the donor. Barriers may include specific and measurable outcomes, limitations on the performance of an activity, and other stipulations related to the grant or contribution. A donor has a right of return of any assets transferred or a right of release of its obligation to transfer any assets in the event the Corporation fails to overcome one or more barriers. Assets received before the barrier is overcome are accounted for as refundable or conditional advances.

Grants and contributions are recorded as revenue when unconditionally received or pledged. Grants and contributions with donor restrictions are transferred to net assets without donor restrictions as costs related to purpose restrictions are incurred or time restrictions have lapsed.

The Loan Fund and Aura Mortgage record the amount of proceeds of certain Federal award programs, which it has not committed to qualifying projects, as conditional advances that are mandated by the grant agreements. During 2021 and 2020, the Loan Fund received Federal grants totaling \$5,500,000 and \$6,000,000, respectively. Due to timing of the awards, \$6,670,000 and \$5,005,000 of the funds were not yet committed to qualifying projects as of December 31, 2021 and 2020, respectively, and are included in conditional advances in the accompanying consolidated statements of financial position. During 2021, Aura Mortgage had a conditional advance of \$1,826,265 relating to a CDFI award not deployed as of December 31, 2021. This amount is included in conditional advances as of December 31, 2021. The conditional advances as of December 31, 2021, are expected to be deployed or committed for qualifying projects in future periods.

All other revenue is recorded when earned.

Expense Allocation

Expenses related directly to a function are distributed to that function, while other expenses are allocated based upon management's expectation of the percentage attributable to each function. The consolidated financial statements contain certain categories of expenses that are attributable to program and supporting functions and are allocated on a reasonable basis that is consistently applied. The expenses that are allocated include personnel, office operations, consultants, marketing, professional fees, and insurance and other, which are allocated based on an estimate of time and level of effort spent on the Corporation's program and supporting functions.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)**Expense Allocation (Continued)**

The Corporation's expenses for the year ended December 31, 2021, by their natural and functional classifications are as follows:

	<u>Program</u>	<u>General and Administration</u>	<u>Fund-raising</u>	<u>Total</u>
Personnel	\$ 7,311,746	\$ 1,355,220	\$ -	\$ 8,666,966
Consultants and professional fees	3,379,589	615,641	-	3,995,230
Depreciation and amortization	2,180,565	1,978	-	2,182,543
Marketing	507,449	306,385	275,996	1,089,830
Office operations	91,772	730,825	-	822,597
Program expenses	584,230	-	-	584,230
Organizational support	372,790	198,695	-	571,485
Interest	<u>71,072</u>	<u>-</u>	<u>-</u>	<u>71,072</u>
Subtotal operating	14,499,213	3,208,744	275,996	17,983,953
Interest for lending operations	<u>8,620,473</u>	<u>-</u>	<u>-</u>	<u>8,620,473</u>
Total	<u>\$ 23,119,686</u>	<u>\$ 3,208,744</u>	<u>\$ 275,996</u>	<u>\$ 26,604,426</u>

The Corporation's expenses for the year ended December 31, 2020, by their natural and functional classifications are as follows:

	<u>Program</u>	<u>General and Administration</u>	<u>Fund-raising</u>	<u>Total</u>
Personnel	\$ 6,764,363	\$ 999,304	\$ -	\$ 7,763,667
Consultants and professional fees	1,974,223	530,125	-	2,504,348
Depreciation and amortization	2,028,851	131,159	-	2,160,010
Marketing	-	157,333	185,071	342,404
Office operations	114,761	745,429	-	860,190
Program expenses	606,576	-	-	606,576
Organizational support	435,924	118,931	-	554,855
Interest	<u>117,346</u>	<u>-</u>	<u>-</u>	<u>117,346</u>
Subtotal operating	12,042,044	2,682,281	185,071	14,909,396
Interest for lending operations	<u>9,944,807</u>	<u>-</u>	<u>-</u>	<u>9,944,807</u>
Total	<u>\$ 21,986,851</u>	<u>\$ 2,682,281</u>	<u>\$ 185,071</u>	<u>\$ 24,854,203</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

For the consolidated corporate entities, income tax expense is based on pre-tax financial accounting income. The corporate entities account for income taxes according to the asset and liability method in accordance with ASC Topic, *Income Taxes*. The differences between the consolidated financial statement amounts and the tax bases of assets and liabilities are determined annually. Deferred tax assets and liabilities are computed for those differences that will result in taxable or deductible amounts in future periods using currently enacted tax laws and rates that apply to the periods in which the differences are expected to affect taxable income. Valuation allowances are established when necessary to reduce deferred tax assets to the amount that will more-likely-than-not be realized (see Note 12). Income tax expense is the tax payable or refundable for the current period plus or minus the change during the period in deferred income tax assets and liabilities.

The Corporation and its operating affiliates account for uncertainty in income taxes. This standard clarifies the accounting for uncertainty in tax positions and prescribes a recognition threshold and measurement attribute for the accompanying consolidated financial statements regarding a tax position taken or expected to be taken in a tax return. The Corporation has determined that there are no uncertain tax positions which qualify for either recognition or disclosure in the accompanying consolidated financial statements at December 31, 2021 and 2020. The Corporation does not expect that the amounts of unrecognized tax benefits will change significantly within the next twelve-months.

Subsequent Events

Subsequent events have been evaluated through April 15, 2022, which is the date the consolidated financial statements were available to be issued. Events which met the criteria for disclosure in the consolidated financial statements are included in Notes 7 and 13.

3. INVESTMENTS IN AFFILIATES

Cost Method Investments Eliminated in Consolidation

The Venture Fund's investments in Aura Mortgage (see Note 1) are carried on the cost method of accounting (see Note 2) as follows and has been eliminated from the accompanying consolidated financial statements at December 31:

	<u>2021</u>	<u>2020</u>
Aura Mortgage	<u>\$ 11,670,000</u>	<u>\$ 11,670,000</u>

The Holding Company's investments in NSP and SEA (see Note 1) are also carried on the cost method of accounting (see Note 2) as follows and have been eliminated from the accompanying consolidated financial statements at December 31:

	<u>2021</u>	<u>2020</u>
NSP	<u>\$ 3,400,000</u>	<u>\$ 3,400,000</u>
SEA	<u>800,000</u>	<u>800,000</u>
	<u>\$ 4,200,000</u>	<u>\$ 4,200,000</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

3. INVESTMENTS IN AFFILIATES (Continued)**Cost Method Investments in Unconsolidated CDE LLCs**

The consolidated financial statements only include the financial statements of CDE XXII (see Notes 1 and 2). Managed Assets and NMTC Manager maintain a small membership interest in other CDE LLCs and account for them using the cost method of accounting.

As of December 31, 2021 and 2020, Managed Assets had the following amounts invested in the unconsolidated CDE LLCs:

	<u>2021</u>	<u>2020</u>
BCC NMTC CDE XIX, LLC	\$ -	\$ 337
BCC NMTC CDE XX, LLC	-	1,578
BCC NMTC CDE XXI, LLC	1,384	1,384
BCC NMTC CDE XXIII, LLC	431	431
BCC NMTC CDE XXIV, LLC	550	550
BCC NMTC CDE XXV, LLC	500	500
BCC NMTC CDE XXVI, LLC	1,000	1,000
BCC NMTC CDE XXVII, LLC	1,000	1,000
BCC NMTC CDE XXVIII, LLC	800	800
BCC NMTC CDE XXIX, LLC	250	250
BCC NMTC CDE XXXII, LLC	300	300
BCC NMTC CDE XXXI, LLC	800	800
BCC NMTC CDE XXXII, LLC	300	300
BCC NMTC CDE XXXIII, LLC	1,300	-
BCC NMTC CDE XXXIV, LLC	<u>700</u>	<u>-</u>
	<u>\$ 9,315</u>	<u>\$ 9,230</u>

Equity Method Investment in BCLF Ventures II, LLC

The Venture Fund accounts for its investment in Ventures II, LLC using the equity method of accounting (see Note 1). The Venture Fund increases or decreases its investment by its respective share of Ventures II, LLC net income or loss and decreases its investment by distributions received.

The Venture Fund's net investment in Venture II, LLC was \$372,435 and \$380,719, respectively, as of December 31, 2021 and 2020, as follows:

	<u>2021</u>	<u>2020</u>
Net investment, beginning of year	\$ 380,719	\$ 355,258
Distributions	(80,000)	-
Share of income	<u>71,716</u>	<u>25,461</u>
Net investment, end of year	<u>\$ 372,435</u>	<u>\$ 380,719</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

3. INVESTMENTS IN AFFILIATES (Continued)

Equity Method Investment in BCLF Ventures II, LLC (Continued)

Summarized financial information for Ventures II, LLC is as follows as of and for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Assets	<u>\$ 3,676,253</u>	<u>\$ 3,741,552</u>
Liability and Equity	<u>\$ 3,676,253</u>	<u>\$ 3,741,552</u>
Revenues	<u>\$ 771,121</u>	<u>\$ 299,015</u>
Expenses	<u>53,994</u>	<u>44,375</u>
Net income	<u>\$ 717,127</u>	<u>\$ 254,640</u>

4. LOANS AND INTEREST RECEIVABLE

Loan Fund

Portfolio Lending

The Loan Fund offers a variety of loan products of both short- and long-term maturity, including term loans, as well as revolving and non-revolving lines of credit, for the following purposes:

Construction: for construction or rehabilitation of residential (single family and multi-family) and commercial properties.

Organizational: for organizational capacity building, recapitalization and/or providing operating capital.

Permanent: for long-term financing for newly constructed or rehabilitated or existing multi-family housing, community facilities or commercial real estate.

Pre-development: for financing the upfront cost of real estate development projects prior to construction, such as for permitting, design and due diligence.

Site acquisition: for acquisition of property for development, whether for commercial or housing developments.

Loans receivable bear interest at rates ranging from zero percent to eight percent (0% - 8%) and mature at various dates through 2042. The weighted average rate of interest on loans was 5.82% and 5.93% as of December 31, 2021 and 2020, respectively. Borrowers generally include nonprofit community organizations, private developers, and businesses which benefit low-income individuals and communities. Loans receivable are generally made in connection with affordable housing and community development projects and are primarily collateralized by first or second mortgages on the property of the borrower. The Loan Fund also has some loans secured through third mortgages, all assets of the borrower, cash held by the lender, or other forms of collateral.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. LOANS AND INTEREST RECEIVABLE (Continued)**Loan Fund (Continued)***Portfolio Lending (Continued)*

Loans receivable of the Loan Fund are presented net of third-party loan participations of \$50,820,470 and \$30,941,242 as of December 31, 2021 and 2020, respectively. All loan participations qualify as loan sales in accordance with ASC Topic, *Accounting for Transfers and Servicing of Assets and Liabilities*. Interest on loans of the Loan Fund is presented net of interest of \$2,487,658 and \$1,956,648 collected on behalf of and paid to loan participants in 2021 and 2020, respectively.

The Loan Fund's loans receivable are as follows at December 31:

Type	2021		2020	
	Number of Loans	Net Loan Amount	Number of Loans	Net Loan Amount
Permanent	67	\$ 70,027,584	66	\$ 90,503,237
Construction	44	59,067,739	45	62,946,768
Site acquisition	30	49,911,011	31	52,590,778
Organizational	8	10,265,790	9	5,043,997
Predevelopment	15	10,096,207	8	3,939,896
	<u>164</u>	199,368,331	<u>159</u>	215,024,676
Interest receivable on above loans		<u>3,424,173</u>		<u>3,389,621</u>
		<u>\$ 202,792,504</u>		<u>\$ 218,414,297</u>

The majority of the Loan Fund's loans receivable is secured by real estate holdings in the New England and the Mid-Atlantic states and could be affected by adverse real estate markets and other economic factors in the region. Certain loans receivable from charter schools are also secured by \$4,422,664 and \$5,617,020 of the Loan Fund's restricted deposits dedicated to credit enhancement activities (see Note 13) as of December 31, 2021 and 2020, respectively.

The Loan Fund had committed \$82,839,854 and \$53,953,112 for future disbursements on existing loan commitments and lines of credit to unrelated borrowers as of December 31, 2021 and 2020, respectively. Among the tools available to manage liquidity are collections of existing loans receivable, lines of credit with financial institutions (see Note 7), as well as the potential to initiate loan sales and loan participation agreements with lending partners.

The following is an aging analysis of the Loan Fund's past due portion of loan principal at December 31:

	2021	2020
60 - 89 days	\$ 1,500	\$ 1,500
Greater than 90 days	<u>505,992</u>	<u>59,456</u>
Total past due	507,492	60,956
Principal balance of 90-day delinquent loans	2,185,230	2,185,230
Current	<u>196,675,609</u>	<u>212,778,490</u>
	<u>\$ 199,368,331</u>	<u>\$ 215,024,676</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. LOANS AND INTEREST RECEIVABLE (Continued)

Loan Fund (Continued)

Special Tax-Credit Lending

As of December 31, 2021 and 2020, the Loan Fund has entered into 144 and 126 arrangements, respectively, to act as the nonprofit intermediary to improve the economic value of Massachusetts historic and state low-income tax credits of qualifying projects in Massachusetts. The Loan Fund received a donation of tax credits from each project's sponsor and made loans to the respective project entity from the proceeds of the Loan Fund's resale of the credits to outside investors. The loans have interest rates ranging from 0% to 4.25%, which the Loan Fund will receive on the maturity dates through December 2073. As part of each arrangement, the Loan Fund receives fees up to .05% of the total loan, not to be less than \$15,000. These fees are included in program revenue and fees in the accompanying consolidated statements of activities and totaled \$283,896 and \$229,702 for 2021 and 2020, respectively.

Total outstanding principal balances are \$610,592,137 and \$531,148,081 as of December 31, 2021 and 2020, respectively. These loans have specific restrictions, and due to their long-term deferred nature and likelihood of collectability, the notes are fully reserved at December 31, 2021 and 2020. The provision associated with these allowances is netted with the value of the tax credit donations in the accompanying consolidated financial statements. Interest earned on these loans was fully reserved for the years ended December 31, 2021 and 2020. As of December 31, 2021 and 2020, there was outstanding interest receivable on these loans of \$398,511 and \$492,554, respectively, which has been fully reserved in the accompanying consolidated financial statements.

Foreclosure and Home Mortgage Services

Through the operations of BlueHub SUN, NSP purchases and rehabilitates residential properties in foreclosure or at risk of foreclosure in low-income communities in Massachusetts. NSP seeks to resell these properties to low-income individuals. The properties are generally purchased by NSP in negotiated transactions from lenders holding the foreclosed properties or troubled loans. Once the purchases by NSP are complete, the homeowners apply for financing through Aura Mortgage or other sources, thereby allowing the residents (either previous owners or persons renting the residence) to remain in the homes and avoid eviction. Once originated, mortgages receivable issued by Aura Mortgage may be held by Aura Mortgage or transferred to Aura Direct or SUN Financing based upon the source of capital for the mortgages receivable.

To satisfy collateralization requirements associated with the bond payable (see Note 7) loans receivable and the related loan loss allowance are sometimes transferred between Aura Mortgage and SUN Financing and SUN Financing II. Since the closing of the bond payable (see Note 7) Aura Mortgage has retained substantially all newly issued mortgage loans receivable. Aura Mortgage, in collaboration with an outside management company (see Note 10) continues to service all loans initiated under the program.

Mortgage Loans Receivable

Loans receivable consist of mortgage loans receivable from low-income individuals in the states of Massachusetts, New Jersey, Maryland, Illinois, Rhode Island, Connecticut, and Pennsylvania. Adverse real estate markets in these states could affect the value of BlueHub SUN's loans receivable. These loans are generally secured by a first priority mortgage on the property and mature at various dates through 2050. The allowance for loan losses reduces the reported loan values.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. LOANS AND INTEREST RECEIVABLE (Continued)**Foreclosure and Home Mortgage Services (Continued)***Mortgage Loans Receivable (Continued)*

Loans receivable of BlueHub SUN consisted of the following at December 31:

	2021		
	Number of Loans	Interest Rates	Monthly Payments
Aura Mortgage	477	5.625% - 8.500%	\$180 - \$4,281
SUN Financing	105	5.750% - 8.500%	\$298 - \$3,583
2020			
	Number of Loans	Interest Rates	Monthly Payments
Aura Mortgage	531	5.625% - 8.500%	\$172 - \$4,261
SUN Financing	135	5.750% - 8.500%	\$298 - \$3,583

The weighted-average interest rates for Aura Mortgage as of December 31, 2021 and 2020, were 6.36% and 6.38%, respectively. The weighted average interest rates for SUN Financing as of December 2021 and 2020, were 6.50% and 6.61%, respectively.

The following is an aging analysis of BlueHub SUN's loans receivable at December 31:

	2021	2020
60 - 89 days	\$ 3,333,195	\$ 1,877,017
Greater than 90 days	<u>14,307,916</u>	<u>11,899,530</u>
Total past due	17,641,111	13,776,547
Current	<u>83,130,512</u>	<u>103,856,198</u>
Total loans receivable	<u>\$ 100,771,623</u>	<u>\$ 117,632,745</u>

In response to the economic conditions posed by the COVID-19 pandemic (see Note 15), BlueHub SUN offered forbearance accommodations to borrowers who were current on their mortgages at the time of forbearance was offered. As of December 31, 2021 and 2020, there were \$2,244,481 and \$13,055,315, respectively, of loans under forbearance accommodations which were current at the time forbearance was offered.

BlueHub SUN maintains certain cash held for loan loss reserves (see Notes 1 and 14). These reserves become available as a source to repay financing obligations in the event of non-payment of loans receivable associated with these cash reserves. BlueHub SUN re-deploys the cash to other loans within its portfolio upon repayment of loans receivable associated with the reserves. When loans receivable are transferred among the affiliates, any loan loss reserves associated with such loans are generally also transferred.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. LOANS AND INTEREST RECEIVABLE (Continued)**Foreclosure and Home Mortgage Services (Continued)***Mortgage Loans Receivable (Continued)*

For the properties purchased by NSP and then resold to individuals through a mortgage loan, NSP holds shared appreciation agreements with each borrower that entitle NSP to a specified share of the proceeds less the original contract sales price on any potential future sale of these properties as outlined in these agreements. Realized gains from shared appreciation agreements are earned when borrowers sell their properties. The gain realized is the difference between sale price and net book value of interests in real property at time of NSP's original sale of the property to the borrower. Income received by NSP associated with shared appreciation agreements is recognized upon full repayment of loans receivable within BlueHub SUN. For the years ended December 31, 2021 and 2020, NSP recognized gains related to shared appreciation notes totaling \$1,469,341 and \$1,347,489, respectively, resulting from the sale of properties, which are included in net gains on shared appreciation agreements and sales of real estate in the accompanying consolidated statements of activities.

Maturities

Maturities of the loans and interest receivable as of December 31, 2021, are as follows:

<u>Year</u>	<u>Loan Fund</u>	<u>Foreclosure and Home Mortgage Services</u>		<u>Total</u>
		<u>Aura Mortgage</u>	<u>SUN Financing</u>	
2022	\$ 46,637,535	\$ 1,400,542	\$ 294,187	\$ 48,332,264
2023	19,711,812	1,565,640	312,371	21,589,823
2024	21,494,484	1,665,463	331,739	23,491,686
2025	18,137,171	1,771,662	352,370	20,261,203
2026	28,123,535	1,884,644	374,347	30,382,526
Thereafter	<u>68,687,967</u>	<u>70,778,931</u>	<u>20,039,727</u>	<u>159,506,625</u>
	202,792,504	79,066,882	21,704,741	303,564,127
Adjustment for deferred loan fees (see Note 2)	(739,501)	-	-	(739,501)
Less - allowance for loan losses (see Note 5)	<u>(3,523,233)</u>	<u>(7,336,560)</u>	<u>(3,426,268)</u>	<u>(14,286,061)</u>
Net loans and interest receivable	198,529,770	71,730,322	18,278,473	288,538,565
Less - current portion	<u>(45,268,688)</u>	<u>(1,400,542)</u>	<u>(294,187)</u>	<u>(46,963,417)</u>
Net long-term portion	<u>\$ 153,261,082</u>	<u>\$ 70,329,780</u>	<u>\$ 17,984,286</u>	<u>\$ 241,575,148</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. LOANS AND INTEREST RECEIVABLE (Continued)

Loans receivable are as follow as of December 31, 2020:

		Foreclosure and Home Mortgage Services		
	<u>Loan Fund</u>	<u>Aura Mortgage</u>	<u>SUN Financing</u>	<u>Total</u>
Gross loans receivable	\$ 218,414,297	\$ 91,904,728	\$ 25,728,017	\$ 336,047,042
Adjustment for deferred loan fees (see Note 2)	(581,609)	-	-	(581,609)
Less - allowance for loan losses (see Note 5)	<u>(3,523,233)</u>	<u>(8,300,866)</u>	<u>(4,025,136)</u>	<u>(15,849,235)</u>
Net loans and interest receivable	214,309,455	83,603,862	21,702,881	319,616,198
Less - current portion	<u>(65,245,335)</u>	<u>(1,623,338)</u>	<u>(341,326)</u>	<u>(67,209,999)</u>
Net long-term portion	<u>\$ 149,064,120</u>	<u>\$ 81,980,524</u>	<u>\$ 21,361,555</u>	<u>\$ 252,406,199</u>

Affiliate Loans

From time-to-time, the Corporation and its affiliates may enter into intercompany borrowing arrangements to support general operations or specific business initiatives. Those borrowing arrangements not described elsewhere in these footnotes are described here. All intercompany borrowings with affiliates are eliminated in the consolidation.

The Loan Fund has entered into the following lending arrangements with certain consolidating affiliates.

SUN Financing

The Loan Fund entered into a Note Purchase Agreement and an initial unsecured note under this agreement with SUN Financing. Under this note, the Loan Fund made advances to SUN Financing in the aggregate principal amount of \$10,000,000. Funds advanced are used to acquire and refinance homes at risk of foreclosure. This intercompany loan bears interest at 3.5% per annum and interest is due quarterly through maturity of December 31, 2025, when all remaining principal is due. Interest paid to the Loan Fund was \$177,535 and \$216,181 for 2021 and 2020, respectively. As of December 31, 2021 and 2020, principal outstanding under this agreement totaled \$5,000,000.

SEA

The Loan Fund loaned \$3,000,000 of the proceeds of the permanent loan capital - subordinated loans payable to SEA (see Notes 1 and 8) to finance a portion of certain assets of SEA. The entire principal is outstanding at December 31, 2021 and 2020. This intercompany loan bears interest at 3%, payable quarterly, is unsecured, and matures in September 2029. Interest on these borrowings totaled \$90,000 in 2021 and 2020 and has been eliminated in the accompanying consolidated statements of activities.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

4. LOANS AND INTEREST RECEIVABLE (Continued)**Affiliate Loans (Continued)**

SEA (Continued)

Affiliate loans consist of the following at December 31:

	<u>2021</u>	<u>2020</u>
Intercompany borrowings:		
Loan Fund receivable from SUN Financing	\$ 5,000,000	\$ 5,000,000
Loan Fund receivable from SEA	<u>3,000,000</u>	<u>3,000,000</u>
Sub-total affiliate loans receivable	8,000,000	8,000,000
Affiliate loan receivables eliminated in consolidation	<u>(8,000,000)</u>	<u>(8,000,000)</u>
Total net affiliate loans receivable	<u>\$ -</u>	<u>\$ -</u>

Interest on these borrowings totaled \$267,535 and \$334,532 in 2021 and 2020, respectively, which has also been eliminated from the accompanying consolidated financial statements.

5. ALLOWANCE FOR LOAN LOSSES AND LOAN LOSS RESERVES**Loan Fund**

Loan loss reserves is the term used by the Loan Fund and certain significant investors to refer to the balance of loan loss allowances plus otherwise net assets without donor restrictions which have been designated by the Board of Directors as a hedge against potential loan losses. Covenants with certain significant investors require the Loan Fund to maintain loan loss reserves equal to at least 5% of loans receivable of the Loan Fund.

The Loan Fund's loan loss reserves consist of the following as of December 31:

	<u>2021</u>	<u>2020</u>
Allowance for loan losses (see Notes 2 and 4)	\$ 3,523,233	\$ 3,523,233
Board designated net assets for general loan loss reserves (see Note 2)	<u>7,644,388</u>	<u>10,001,349</u>
	<u>\$ 11,167,621</u>	<u>\$ 13,524,582</u>

An allowance for loan losses is an estimate of expected loan losses expressed as a reduction of the carrying value of loans receivable. The loan loss allowance is based on expected losses as determined under the Loan Fund's risk rating system. In addition, the Loan Fund's Board of Directors designates net assets without donor restrictions for loan loss reserves, so that the sum of the loan loss allowance and board designated general and loan loss reserves equals at least 5% of total loans receivable of the Loan Fund.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

5. ALLOWANCE FOR LOAN LOSSES AND LOAN LOSS RESERVES (Continued)**Loan Fund (Continued)**

The allowance for loan losses consists of the following at December 31:

<u>2021</u>	<u>Construction</u>	<u>Organi- zational</u>	<u>Permanent</u>	<u>Pre- development</u>	<u>Site Acquisition</u>	<u>Total</u>
Allowance for loan losses, December 31, 2020	\$ 1,142,027	\$ 14,577	\$ 1,798,083	\$ 414,970	\$ 153,576	\$ 3,523,233
Provision	472,811	61,833	-	-	-	534,644
Recoveries	<u>(173,416)</u>	<u>-</u>	<u>(265,678)</u>	<u>-</u>	<u>(95,550)</u>	<u>(534,644)</u>
Allowance for loan losses, December 31, 2021	<u>\$ 1,441,423</u>	<u>\$ 76,410</u>	<u>\$ 1,532,405</u>	<u>\$ 414,970</u>	<u>\$ 58,026</u>	<u>\$ 3,523,233</u>
Ending balance: Individually evaluated for impairment	<u>\$ 1,418,434</u>	<u>\$ 72,462</u>	<u>\$ 782,068</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,272,963</u>
Troubled Debt Restructuring	<u>\$ 1,418,434</u>	<u>\$ 72,462</u>	<u>\$ 782,068</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,272,963</u>
<u>2020</u>	<u>Construction</u>	<u>Organi- zational</u>	<u>Permanent</u>	<u>Pre- development</u>	<u>Site Acquisition</u>	<u>Total</u>
Allowance for loan losses, December 31, 2019	\$ 420,126	\$ 8,388	\$ 1,816,174	\$ 414,970	\$ 153,576	\$ 2,813,234
Provision	721,901	6,189	-	-	-	728,090
Recoveries	<u>-</u>	<u>-</u>	<u>(18,091)</u>	<u>-</u>	<u>-</u>	<u>(18,091)</u>
Allowance for loan losses, December 31, 2020	<u>\$ 1,142,027</u>	<u>\$ 14,577</u>	<u>\$ 1,798,083</u>	<u>\$ 414,970</u>	<u>\$ 153,576</u>	<u>\$ 3,523,233</u>
Ending balance: Individually evaluated for impairment	<u>\$ 945,622</u>	<u>\$ 8,353</u>	<u>\$ 782,068</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,736,043</u>
Troubled Debt Restructuring	<u>\$ 945,622</u>	<u>\$ 8,353</u>	<u>\$ 782,068</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,736,043</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

5. ALLOWANCE FOR LOAN LOSSES AND LOAN LOSS RESERVES (Continued)**Loan Fund (Continued)**

The Loan Fund uses a number based credit rating system, with "1" representing the highest quality/lowest risk credits and "8" representing the lowest quality/highest credit risk credits. The following table presents the Loan Fund's loans receivable balances and related allowance by risk rating at December 31:

<u>Category</u>	<u>Risk Rating</u>	<u>2021</u>		<u>2020</u>	
		<u>Loan Balance</u>	<u>Loan Loss Allowance</u>	<u>Loan Balance</u>	<u>Loan Loss Allowance</u>
Pass	1 - 4	\$ 189,350,323	\$ -	\$ 200,800,641	\$ -
Special Mention	5 - 6	7,344,695	770,700	11,550,722	1,159,249
Substandard	7 - 8	2,673,313	2,200,502	2,673,313	1,727,690
General Reserve		-	552,031	-	636,294
		<u>\$ 199,368,331</u>	<u>\$ 3,523,233</u>	<u>\$ 215,024,676</u>	<u>\$ 3,523,233</u>

Impaired Loans and Troubled Debt Restructurings

The Loan Fund identifies a loan as impaired when it is probable that interest and/or principal will not be collected according to the contractual terms of the loan agreement. In accordance with guidance provided by the ASC Topic, *Impairment (Recoverability) of a Loan*, management employs one of three methods to determine and measure impairment: the Present Value of Future Cash Flow Method; the Fair Value of Collateral Method; and the Observable Market Price of a Loan Method. To perform an impairment analysis, the Loan Fund reviews a loan's internally assigned risk rating, its outstanding balance, value of the collateral, guarantors, and a current report of the action being implemented. Based on the nature of the specific loan, one of the impairment methods is chosen and any impairment is determined, based on criteria established for impaired loans.

A troubled debt restructuring (TDR) occurs when a creditor, for economic or legal reasons related to a borrower's financial condition, grants a concession to the borrower that it would not otherwise consider, such as below market interest rates, extending the maturity of a loan, or a combination of both. The Loan Fund considers all loans modified in a TDR to be impaired.

At the time a loan is modified in a TDR, the Loan Fund considers several factors in determining whether the loan should accrue interest, including:

- Cash flow necessary to pay the interest;
- Whether the customer is current on their interest payments; and
- Whether the Loan Fund expects the borrower to perform under the revised terms of the restructuring.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

5. ALLOWANCE FOR LOAN LOSSES AND LOAN LOSS RESERVES (Continued)**Impaired Loans and Troubled Debt Restructurings (Continued)**

Short-term modifications made in response to COVID-19 (see Note 15) to borrowers who were current prior to any relief, are not TDRs. This includes short-term modifications such as payment deferrals, extensions of repayment terms or other delays in payment that are insignificant. Borrowers considered current are those that are less than thirty-days past due on their contractual payments at the time a modification program is implemented.

As of December 31, 2021 and 2020, loans that were impaired and classified as TDRs for the Loan Fund were as follows:

Troubled Debt Restructuring	Number of Loans Restructured	2021	
		Amount of Restructured Loans	Related Allowance for Loan Loss
Construction financings - multiple extensions resulting from financial difficulty	2	\$ 1,891,245	\$ 1,418,433
Permanent financings - multiple extensions resulting from financial difficulty	2	782,068	782,068
Organizational financings - multiple extensions resulting from financial difficulty	<u>2</u>	<u>362,309</u>	<u>72,462</u>
	<u>6</u>	<u>\$ 3,035,622</u>	<u>\$ 2,272,963</u>
Troubled Debt Restructuring	Number of Loans Restructured	2020	
		Amount of Restructured Loans	Related Allowance for Loan Loss
Construction financings - multiple extensions resulting from financial difficulty	2	\$ 1,891,245	\$ 945,622
Permanent financings - multiple extensions resulting from financial difficulty	2	782,068	782,068
Organizational financings - multiple extensions resulting from financial difficulty	<u>1</u>	<u>41,762</u>	<u>8,353</u>
	<u>5</u>	<u>\$ 2,715,075</u>	<u>\$ 1,736,043</u>

The above loans are all on “non-accrual” basis.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

5. ALLOWANCE FOR LOAN LOSSES AND LOAN LOSS RESERVES (Continued)**Foreclosure and Home Mortgage Services**

BlueHub SUN uses a number based credit rating system, with "1" representing the highest quality/lowest risk credits and "8" representing the lowest quality/highest credit risk credits.

The following table presents BlueHub SUN loans receivable balances and related allowance by risk rating at December 31:

<u>Category</u>	<u>Risk Rating</u>	<u>2021</u>		<u>2020</u>	
		<u>Loan Balance</u>	<u>Loan Loss Allowance</u>	<u>Loan Balance</u>	<u>Loan Loss Allowance</u>
Pass	1 - 2	\$ 64,456,222	\$ 2,086,237	\$ 79,062,740	\$ 3,144,107
Special Mention	3 - 6	18,674,290	2,385,912	24,793,459	3,151,169
Substandard	7 - 8	17,641,111	4,406,095	13,776,546	3,403,486
General reserve		-	1,884,584	-	2,627,240
		<u>\$ 100,771,623</u>	<u>\$ 10,762,828</u>	<u>\$ 117,632,745</u>	<u>\$ 12,326,002</u>

The loan loss allowance consists of the following:

	<u>2021</u>	<u>2020</u>
Beginning of year	\$ 12,326,002	\$ 14,399,512
Loan loss allowance established with mortgage origination (see Note 2)	106,858	423,826
Payment made for program return of funds	(115,739)	(199,775)
Recovery from loans repaid	(1,179,293)	(1,947,561)
Loan loss recoveries	<u>(375,000)</u>	<u>(350,000)</u>
End of year	<u>\$ 10,762,828</u>	<u>\$ 12,326,002</u>

BlueHub SUN had no write-offs of loan principal during 2021 and 2020.

Impaired loans as of December 31, 2021 and 2020, are set forth in the tables below:

	<u>2021</u>		
	<u>Number of Impaired Loans</u>	<u>Amount of Impaired Loans</u>	<u>Related Allowance for Loan Loss</u>
SUN Financing	<u>6</u>	<u>\$ 1,358,756</u>	<u>\$ 290,945</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

5. ALLOWANCE FOR LOAN LOSSES AND LOAN LOSS RESERVES (Continued)**Foreclosure and Home Mortgage Services (Continued)**

		2020	
	Number of Impaired Loans	Amount of Impaired Loans	Related Allowance for Loan Loss
SUN Financing	<u>8</u>	<u>\$ 1,664,624</u>	<u>\$ 416,156</u>

There were no troubled debt restructurings during 2021 or 2020.

6. PROPERTY, EQUIPMENT AND INTERESTS IN REAL PROPERTY**Holding Company**

Property and equipment of the Holding Company are as follows as of December 31:

	2021	2020
Computer equipment	\$ 295,072	\$ 188,845
Office equipment	92,017	82,492
Leasehold improvements	<u>1,138,555</u>	<u>1,138,555</u>
	1,525,644	1,409,892
Less - accumulated depreciation	<u>1,089,515</u>	<u>942,122</u>
	<u>\$ 436,129</u>	<u>\$ 467,770</u>

Depreciation expense of the Holding Company for 2021 and 2020 was \$147,393 and \$131,159, respectively.

Solar Energy Programs

The Corporation operates various ground and roof-mounted photovoltaic panel installations that are owned by the affiliates that operate its Solar Energy Programs (see Note 1). All projects are located in Massachusetts.

In connection with certain of these installations, SEA and SEA QALICB received financial support in the form of grant proceeds of the Holding Company's EAP grant (see Note 2), Massachusetts Renewable Energy Trust (MRET) rebates, Massachusetts Clean Energy Center (MCEC) grants, and Federal Payments for Specified Energy Property in Lieu of Tax Credits under Section 1603 of the American Recovery and Reinvestment Act of 2009 (Section 1603 payments), all of which have reduced the cost of the solar energy equipment for depreciation purposes (see Note 2). There are specific recapture provisions associated with the MRET rebates and Section 1603 payments. SEA and SEA QALICB were in compliance with these provisions as of December 31, 2021 and 2020.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

6. PROPERTY, EQUIPMENT AND INTERESTS IN REAL PROPERTY (Continued)**Solar Energy Programs (Continued)**

The net carrying value of the solar panel projects are as follows at December 31:

<u>2021</u>	<u>SEA</u>	<u>SEA QALICB</u>	<u>SEA QALICB II</u>	<u>Solar III</u>	<u>Total</u>
Solar energy panels and installation	\$ 7,756,114	\$ 5,094,062	\$ 3,586,236	\$ 9,718,922	\$ 26,155,334
Less - MRET rebates, MCEC grants and Section 1603 payments	(4,122,849)	(215,889)	-	-	(4,338,738)
Less - EAP grants received from the Holding Company	<u>(999,940)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(999,940)</u>
Depreciable cost basis	2,633,325	4,878,173	3,586,236	9,718,922	20,816,656
Less - accumulated depreciation	<u>(2,302,309)</u>	<u>(4,107,784)</u>	<u>(2,304,324)</u>	<u>(5,577,223)</u>	<u>(14,291,640)</u>
Net book value of projects	<u>\$ 331,016</u>	<u>\$ 770,389</u>	<u>\$ 1,281,912</u>	<u>\$ 4,141,699</u>	6,525,016
Less - elimination of developer fee profit earned by SEA					<u>(261,633)</u>
Net book value of projects after elimination					<u>\$ 6,263,383</u>
<u>2020</u>	<u>SEA</u>	<u>SEA QALICB</u>	<u>SEA QALICB II</u>	<u>Solar III</u>	<u>Total</u>
Solar energy panels and installation	\$ 10,618,648	\$ 5,093,562	\$ 6,907,480	\$ 9,718,922	\$ 32,338,612
Less - MRET rebates, MCEC grants and Section 1603 payments	(5,141,188)	(215,889)	-	-	(5,357,077)
Less - EAP grants received from the Holding Company	<u>(2,307,684)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(2,307,684)</u>
Depreciable cost basis	3,169,776	4,877,673	6,907,480	9,718,922	24,673,851
Less - accumulated depreciation	<u>(2,676,884)</u>	<u>(3,701,265)</u>	<u>(3,816,422)</u>	<u>(4,605,591)</u>	<u>(14,800,162)</u>
Net book value of projects	<u>\$ 492,892</u>	<u>\$ 1,176,408</u>	<u>\$ 3,091,058</u>	<u>\$ 5,113,331</u>	9,873,689
Less - elimination of developer fee profit earned by SEA					<u>(323,142)</u>
Net book value of projects after elimination					<u>\$ 9,550,547</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

6. PROPERTY, EQUIPMENT AND INTERESTS IN REAL PROPERTY (Continued)**Solar Energy Programs (Continued)**

For the years ended December 31, 2021 and 2020, depreciation expense related to SEA, SEA QALICB, SEA QALICB II, and Solar III totaled \$2,111,951 and \$2,220,432, respectively.

The Holding Company and SEA developed the solar projects on behalf of the affiliates which own them. The portion of developer fee that is considered intercompany profit has been eliminated from the consolidated financial statements.

The realized gain on sale of solar panel projects is as follows for the year ended December 31, 2021:

	<u>SEA</u>	<u>SEA QALICB II</u>	<u>Total</u>
Solar energy panel net depreciable cost	\$ 560,005	\$ 3,356,244	\$ 3,916,249
Solar energy panel accumulated depreciation	(560,005)	(2,060,468)	(2,620,473)
Proceeds	<u>19,783</u>	<u>1,371,764</u>	<u>1,391,547</u>
Realized gain on sale of property and equipment	<u>\$ 19,783</u>	<u>\$ 75,988</u>	<u>\$ 95,771</u>

Foreclosure and Home Mortgage Services*NSP*

In connection with activities of BlueHub SUN, foreclosed and other residential properties in low-income communities are purchased by NSP, rehabilitated and held for resale with the intent that they be resold to the original owner. SUN Financing generally acquires the beneficial interests in these properties.

SUN Financing's Interests in Real Property and Real Estate Owned*Properties Held for Sale*

Interests in real property held for sale substantially consist of real property owned by NSP in which SUN Financing has purchased an interest of the real property's income. At the time of sale, NSP transfers the value of the property to SUN Financing. NSP manages the rental and held for sale properties and transfers the net rental income to the affiliate holding the interest. Total rental income received by NSP totaled \$9,066 for the years ended December 31, 2021 and 2020, and is included in program revenue and fees in the accompanying consolidated statements of activities. NSP transferred rental income totaling \$2,705 to SUN Financing during 2020. Due to the uncertainty of when these properties will sell, these properties have been classified as long-term assets in the accompanying consolidated statements of financial position.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

6. PROPERTY, EQUIPMENT AND INTERESTS IN REAL PROPERTY (Continued)**SUN Financing's Interests in Real Property and Real Estate Owned (Continued)***Properties Held for Sale (Continued)*

A reconciliation of properties held for sale by BlueHub SUN is as follows as of December 31:

Balance at December 31, 2019	\$ 155,726
Purchase of interests in real properties	1,746,937
Cost basis of interests in real property converted to interests in loans receivable (see Note 4)	<u>(1,902,663)</u>
Balance at December 31, 2020	-
Purchase of interests in real properties	464,384
Cost basis of interests in real property converted to interests in loans receivable (see Note 4)	<u>(464,384)</u>
Balance at December 31, 2021	<u>\$ -</u>

Real Estate Owned

Aura Mortgage and SUN Financing have foreclosed on various residential real estate properties which each had financed and in which each had an interest in the loan receivable. Aura Mortgage and SUN Financing acquired ownership of the residential real estate properties and canceled the respective mortgage loans. There were no new SUN Financing properties acquired through foreclosure in 2021 and two new SUN Financing properties acquired through foreclosure in 2020. There is one property remaining under SUN Financing as of December 31, 2021. The remaining property had an agreement where the current delinquent tenant was to vacate the property by mid-2021 but has yet to vacate, where upon SUN Financing currently intends to remodel and sell the remaining property. SUN Financing's real estate owned was \$152,358 as of December 31, 2021 and 2020.

During 2020, SUN Financing sold seven residential real estate properties, yielding proceeds of \$1,892,034, and recognized gains on the sales of these residential real estate properties of \$380,472. These gains are included in realized gains from sales of real estate in the accompanying 2020 consolidated statement of activities.

Total property and equipment, interests in real property and real estate owned, net is comprised of the following at December 31:

	<u>2021</u>	<u>2020</u>
Holding Company property and equipment	\$ 436,129	\$ 467,770
SEA - Solar energy equipment	6,263,383	9,550,547
Foreclosure and Home Mortgage Services:		
SUN Financing - foreclosed property	<u>152,358</u>	<u>152,358</u>
	6,851,870	10,170,675
Less - eliminations	<u>(73,868)</u>	<u>(90,712)</u>
	<u>\$ 6,778,002</u>	<u>\$ 10,079,963</u>

Eliminations represent the undepreciated net profit of capitalized developer fees earned by the Holding Company related to solar installations.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

7. BONDS AND LOANS PAYABLE

Loan Fund

Bonds Payable

During 2020, the Loan Fund completed its first public debt offering, \$75 million in unsecured Sustainability Bonds (the Bonds). Proceeds from the Bonds are exclusively applied to finance or re-finance a combination of both green and social projects. The proceeds of the Bonds were used primarily to refinance certain existing fixed and floating debt obligations of the Loan Fund.

The balance of bonds payable of the Loan Fund was as follows as of December 31:

	<u>2021</u>	<u>2020</u>
The Loan Fund issued a public debt offering of Sustainability Bonds comprised of ten-year term bonds for \$56,250,000 in January 2020. The issued bonds have a maturity date of January 1, 2030, and an interest rate of 3.099% per annum, payable semiannually. Accrued interest as of December 31, 2021 and 2020, is \$871,594. The bonds are rated A- by S&P Global Ratings.	\$ 56,250,000	\$ 56,250,000
The Loan Fund issued a public debt offering of Sustainability Bonds comprised of seven-year serial bonds for \$18,750,000 in January 2020. The issued bonds have a maturity date of January 1, 2027, and an interest rate of 2.89% per annum, payable semiannually. Accrued interest as of December 31, 2021 and 2020, is \$270,938. The bonds are rated A- by S&P Global Ratings.	<u>18,750,000</u>	<u>18,750,000</u>
Total bonds payable	75,000,000	75,000,000
Less - unamortized debt issuance costs	<u>(663,882)</u>	<u>(763,771)</u>
	<u>\$ 74,336,118</u>	<u>\$ 74,236,229</u>

Debt issuance costs totaling \$887,692 and \$280,351 as of December 31, 2021 and 2020, respectively, are recorded at cost and are amortized over the lives of the Bonds. The Loan Fund uses the straight-line method of amortizing imputed interest associated with these costs, as the effective interest method does not materially impact the consolidated financial statements. Imputed interest totaled \$99,889 and \$48,907 for the years ended December 31, 2021 and 2020, respectively, and is included in interest expense in the accompanying consolidated statements of activities. Total accumulated amortization as of December 31, 2021 and 2020, was \$223,810 and \$123,921, respectively.

The Loan Fund must comply with various reporting covenants under the Bonds agreements of which the Loan Fund was in compliance as of December 31, 2021 and 2020.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

7. BONDS AND LOANS PAYABLE (Continued)**Loan Fund (Continued)***Loans Payable*

The balance of loans payable of the Loan Fund was as follows as of December 31:

	<u>2021</u>	<u>2020</u>
The Loan Fund has a \$20,000,000 unsecured revolving line of credit with a financial institution, which expires on December 31, 2025. The interest rate on this line of credit is 2% and interest is due in quarterly payments.	\$ 20,000,000	\$ 20,000,000
The Loan Fund has a \$10,000,000 unsecured revolving line of credit with a financial institution, which expires on December 31, 2025. The interest rate on this line of credit is 2% and interest is due in quarterly payments.	10,000,000	10,000,000
The Loan Fund has a \$10,000,000 unsecured non-revolving line of credit with a financial institution, which expires on October 31, 2026. The interest rate on this line of credit is 2.4% and interest is due quarterly on the first day of each quarter.	10,000,000	10,000,000
The Loan Fund has a \$10,000,000 unsecured non-revolving line of credit with a financial institution, which expires on May 30, 2024. Draws bear interest at a fixed 3.63% interest rate of the outstanding balance.	10,000,000	10,000,000
The Loan Fund has a \$15,000,000 unsecured non-revolving line of credit with a financial institution, which was amended in 2019, and expires on August 1, 2026. The interest rate on this line of credit is fixed at 3.49%. This loan was paid off during 2021.	<u>-</u>	<u>5,000,000</u>
Total lines of credit	50,000,000	55,000,000
Other loans payable (see below)	<u>28,369,638</u>	<u>27,139,892</u>
	78,369,638	82,139,892
Less - unamortized debt issuance costs	(56,319)	(79,918)
Less - current portion	<u>(8,459,196)</u>	<u>(9,730,144)</u>
	<u>\$ 69,854,123</u>	<u>\$ 72,329,830</u>

Other loans payable of the Loan Fund represent loans by approximately 350 lenders (investors) in principal amounts ranging from \$1,000 to \$3,000,000. Other loans payable bear interest at rates ranging from 0% to 3.5%, payable at various dates through 2040. In the ordinary course of operations, the Loan Fund may negotiate extensions of maturity with many investors. The current maturities as of December 31, 2021, include approximately \$451,000 of loan principal which has matured, but has not been paid or formally extended. Management is in the process of negotiating extensions of these loans. Current maturities as of December 31, 2021, also include approximately \$1,224,000 considered due on demand.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

7. BONDS AND LOANS PAYABLE (Continued)

Loan Fund (Continued)

Loans Payable (Continued)

The Loan Fund had a total of \$40,000,000 of available credit on lines of credit with financial institutions as of December 31, 2021. The loans payable and lines of credit require the Loan Fund to maintain certain financial ratios and other covenants as specified in the agreements. As of December 31, 2021 and 2020, the Loan Fund was in compliance with these covenants.

Debt issuance costs totaling \$276,836 and \$261,836 as of December 31, 2021 and 2020, respectively, are recorded at cost and are amortized over the lives of their respective loans payable. The Loan Fund uses the straight-line method of amortizing imputed interest associated with these costs, as the effective interest method does not materially impact the accompanying consolidated financial statements. Imputed interest totaled \$38,599 and \$48,907 for the years ended December 31, 2021 and 2020, respectively, and is included in interest expense in the accompanying consolidated statements of activities. Total accumulated amortization as of December 31, 2021 and 2020, was \$220,517 and \$181,918, respectively.

Solar Energy Programs

Solar III

Solar III entered into a direct loan (the direct loan) agreement with a bank in the amount of \$4,802,252. Outstanding amounts bear interest at 5.11% per annum. Solar III is required to make principal and interest payments to fully amortize the loan in ten years. Beginning on December 31, 2016, and through December 31, 2024, Solar III is also required to make an additional annual principal payment equal to 95% of surplus cash flow as defined in the loan agreement. As of December 31, 2021, there was no additional estimated principal payment due in 2022 based on expected surplus cash flow. Solar III made an additional principal payment of \$253,739 in 2021, based on the cash position and additional principal payments of \$352,461 after payment of other required payments (see Note 8). BCC SEA has unconditionally guaranteed Solar III's loan, and the direct loan is also secured by all assets of Solar III. The balance of the direct loan was \$854,635 and \$1,949,886 as of December 31, 2021 and 2020, respectively.

Foreclosure and Home Mortgage Services

SUN Financing

Loans payable under the Note Purchase Agreement issued by SUN Financing bear interest at rates ranging from 1.00% to 4.25%, payable quarterly in arrears, and are set to mature in December 2025, with the exception of \$10,000 due on a current basis in 2022. All non-current loans will mature in December 2025, with the exception of the \$10,000 due on a current basis in 2022. All loans payable may be prepaid without penalty.

The Note Purchase Agreements require SUN Financing to maintain certain covenants as specified in the agreements. As of December 31, 2021 and 2020, SUN Financing was in compliance with these covenants.

The total amount advanced under these note payable agreements, excluding the balance owed to the Loan Fund, was \$22,401,211 and \$26,345,291 as of December 31, 2021 and 2020, respectively.

Interest expense under the loans payable, excluding the Loan Fund's interest, was \$807,852 and \$1,545,860 as of December 31, 2021 and 2020, respectively.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

7. BONDS AND LOANS PAYABLE (Continued)

Foreclosure and Home Mortgage Services (Continued)

Aura Mortgage

Bond Payable

Aura Mortgage has a bond loan agreement with a nonprofit bond qualified issuer organization and bank as Trustee for a maximum amount of \$100,000,000. Aura Mortgage had drawn \$83,000,000 as of December 31, 2021 and 2020. All draws must be substantiated by proper loan collateral and the last draw must occur by September 18, 2022. Under the promissory note issued incident to the bond loan agreement, interest accrues at a fixed rate on a given tranche, dependent upon the timing of the draw of the related payments. The draws on the bond payable were subject to a weighted-average interest rate of 2.91% as of December 31, 2021 and 2020. Quarterly principal and interest payments plus applicable administrative and Trustee fees began on March 15, 2018. The quarterly principal and interest payments were \$947,971 as of December 31, 2021 and 2020. All remaining unpaid principal and accrued interest are due and payable in March 2047. The loan may be prepaid in whole or in part in increments of \$100,000 subject to a call premium.

The principal balance at December 31, 2021 and 2020, was \$75,548,673 and \$77,550,674, respectively. The bond payable is shown net of unamortized debt issuance costs of \$649,802 and \$675,537 as of December 31, 2021 and 2020, respectively. Amortization was \$25,735 for each of the years ended December 31, 2021 and 2020, and is included in interest expenses and related fees in the accompanying consolidated statements of activities. Amortization is expected to be \$25,735 until fully amortized. Interest expense and loan servicing fees for the years ended December 31, 2021 and 2020, on the bond payable totaled \$2,609,734 and \$2,661,175, respectively, and is included in interest expense in the accompanying consolidated statements of activities. The bond is guaranteed under the CDFI Bond Guarantee program and a third-party limited guarantee of \$3,000,000 (see page 43).

Aura Mortgage is also required to comply with certain financial and non-financial covenants associated with the bond payable. Among these is a requirement for Aura Mortgage to independently meet net asset covenants in which Aura Mortgage must in at least two out of three consecutive fiscal years have a positive change in net assets without donor restrictions. Second, Aura Mortgage must also meet a defined net assets without donor restrictions ratio where net assets without donor restrictions divided by total assets is greater than or equal to 18% for any two consecutive fiscal quarters within each year. Additionally, there are collateral requirements to comply with in accordance with the bond payable (see page 43). Aura Mortgage was in compliance with these covenants as of December 31, 2021 and 2020.

In connection with the net asset covenants, the Venture Fund and Aura Mortgage entered into an agreement where the Venture Fund will contribute up to \$6,000,000 of capital contributions to Aura Mortgage (see Note 3), if Aura Mortgage is unable to independently meet the net assets without donor restrictions ratio covenants. The Venture Fund has contributed \$3,000,000 for this purpose including \$500,000 in 2020, which is included in the accompanying consolidated statements of changes in net assets and non-controlling interests. There were no contributions made in 2021.

As part of the bond loan agreement, Aura Mortgage is obligated to pay the bank as a Trustee on a quarterly basis. The fees include agency administrative fees, Trustee fees, and qualified issuer fees. Aura Mortgage is also obligated to the qualified issuer and lender of the bond payable for one-time fees and other on-going quarterly fees, including bond facilitation fees, program administrator and servicing fees, and loan collateral fees. The Trustee has also been assigned without recourse, rights, title and interest in the collateral of the pledged loans receivable.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

7. BONDS AND LOANS PAYABLE (Continued)

Aura Mortgage (Continued)

Bond Payable (Continued)

Proceeds advanced to Aura under the bond loan agreement are subsequently loaned to Aura Direct which uses the proceeds to make qualifying mortgage loans receivable of BlueHub SUN. The bond payable is collateralized by a note evidencing this affiliate borrowing in an amount equal to 101% of the bond proceeds advanced, the balance of which has been eliminated from the accompanying consolidated financial statements. The bond payable is also collateralized by any unspent proceeds of its borrowing from Aura, the pool of loans receivable held by Aura Direct, as well as certain restricted deposit balances (see Note 14). The collateralization on the loan agreement between Aura and Aura Direct is to be not less than 125%, calculated as outstanding principal on the loans with Aura Direct, plus the restricted cash account (see Note 7), divided by the outstanding obligation on the Aura Direct loan payable to Aura. The collateralization requirement was temporarily reduced during 2020 to 105% in response to COVID-19. During 2021, Aura Mortgage received another temporary compliance waiver where the collateral requirement cannot fall below 110% and is effective through March 31, 2022 (see Notes 4 and 15). Subsequent to December 31, 2021, Aura Mortgage received an extension on the temporary compliance waiver through September 30, 2022.

Guarantees

Aura Mortgage has entered into an agreement with a national foundation whereupon the foundation has guaranteed up to \$3,000,000 in conjunction with the bond payable. In the event that the loans collateralized are insufficient to meet debt service obligations of the bond payable, the foundation will advance up to \$3,000,000 to Aura Mortgage. Advances under the guarantee would take the form of a subordinated loan payable to the foundation due and payable in full in November 2047. The unpaid principal balance would bear interest at an annual rate of 3%. Interest-only payments would be required on a quarterly basis until the note's maturity. There were no advances made as of December 31, 2021 and 2020.

The bond payable is also guaranteed by the U.S. Treasury under the terms of the CDFI Bond Guarantee program. In the event that insufficient cash flow exceeds the limited \$3 million foundation guarantee, the balances of the CDFI bond risk share pool (see Note 14), and the required overcollateralization cash balances, the Treasury will provide funds to offset any remaining principal, interest or call premium then in default. Advances by the Treasury under the guarantee take the form of a balance payable to the Treasury under a reimbursement note.

Holding Company

Paycheck Protection Program

In 2020, the Corporation applied for and was awarded a forgivable loan of \$1,259,604 from the Paycheck Protection Program (PPP) established by the Coronavirus Aid, Relief and Economic Security Act (CARES Act) through a bank. The funds were used to pay certain payroll costs, including benefits, as well as rent and utilities during the covered period as defined in the CARES Act. A portion of these funds may be forgiven, as defined in the agreement, at the end of the covered period and the remainder of the funds will be due over a two-year period with interest at 1%. Any repayment will be deferred until the Small Business Administration notifies the lender of the amount of the loan that will be forgiven, provided that the Corporation submits the application for forgiveness within ten months after the completion of the covered period. The balance of loan which was not forgiven, plus interest, will be due in equal monthly payments through the maturity date as defined by the bank. In 2021, the Corporation applied for, but was denied forgiveness by the SBA. The denial is currently being appealed. This is shown as a current maturing obligation in the accompanying 2021 consolidated statement of financial position.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

7. BONDS AND LOANS PAYABLE (Continued)***Holding Company*** (Continued)*Paycheck Protection Program* (Continued)

There are no covenants with which to comply, and the note is not secured by any collateral as of December 31, 2021 and 2020. There was no accrued interest on the note payable as of December 31, 2021 and 2020, as it would be immaterial to the overall consolidated financial statements.

Maturities

The schedule of maturities (below) includes only regularly scheduled principal payments for principal outstanding at December 31, 2021, and does not include payments related to commitments to pay available or excess cash which may be determined from time-to-time under certain agreements.

Maturities of all loans and bond payable, as adjusted for commitments to refinance current maturities, as of December 31, 2021 and 2020, are as follows:

<u>2021</u>	<u>Loan Fund</u>	<u>Holding Company</u>	<u>Solar Energy Programs</u>	<u>Foreclosure and Homes Mortgage Services</u>	<u>Total</u>
2022	\$ 8,459,196	\$ 1,259,604	\$ 541,557	\$ 2,066,360	\$ 12,326,717
2023	2,605,247	-	313,078	2,116,375	5,033,150
2024	14,422,058	-	-	2,176,499	16,598,557
2025	32,035,200	-	-	24,636,094	56,671,294
2026	14,182,900	-	-	2,310,257	16,493,157
Thereafter	<u>81,665,037</u>	<u>-</u>	<u>-</u>	<u>64,644,299</u>	<u>146,309,336</u>
Total loans	153,369,638	1,259,604	854,635	97,949,884	253,433,761
Less - current portion	(8,459,196)	(1,259,604)	(541,557)	(2,066,360)	(12,326,717)
Less - unamortized debt issuance costs	<u>(720,201)</u>	<u>-</u>	<u>-</u>	<u>(649,802)</u>	<u>(1,370,003)</u>
Loans payable, net of current portion	<u>\$ 144,190,241</u>	<u>\$ -</u>	<u>\$ 313,078</u>	<u>\$ 95,233,722</u>	<u>\$ 239,737,041</u>
<u>2020</u>	<u>Loan Fund</u>	<u>Holding Company</u>	<u>Solar Energy Programs</u>	<u>Foreclosure and Homes Mortgage Services</u>	<u>Total</u>
Total loans	\$ 157,139,892	\$ 1,259,604	\$ 1,949,886	\$ 103,895,965	\$ 264,245,347
Less - current portion	(9,730,144)	(979,692)	(742,790)	(8,583,601)	(20,036,227)
Less - unamortized debt issuance costs	<u>(843,689)</u>	<u>-</u>	<u>-</u>	<u>(675,537)</u>	<u>(1,519,226)</u>
Loans payable, net of current portion	<u>\$ 146,566,059</u>	<u>\$ 279,912</u>	<u>\$ 1,207,096</u>	<u>\$ 94,636,827</u>	<u>\$ 242,689,894</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

8. PERMANENT LOAN CAPITAL – SUBORDINATED LOANS PAYABLE

Permanent loan capital - subordinated loans payable consist of long-term subordinated loans payable of the Loan Fund (45 and 46 individual loans as of December 31, 2021 and 2020, respectively) from financial and other institutions, bearing simple interest at rates between 1.9% and 4%. These loans have substantially similar terms including annual interest-only payments until final maturity, occurring between 2030 and 2040. An additional note with principal of \$2,000,000 requires interest-only payments until February 2028, at which time the note requires additional quarterly principal payments of \$250,000 until the balance is repaid. These loans are subordinate and junior to all other obligations of the Loan Fund.

Each loan was issued with an initial maturity of nine to twenty years. The initial maturity dates automatically extend by one year at the end of each of the first five years of the loans' terms. The final maturity dates may then be extended at their anniversary dates, indefinitely, based upon specified criteria in the loan terms and agreements of the Loan Fund and the lenders.

The permanent loan capital - subordinated loans payable was \$24,250,000 and \$24,750,000, as of December 31, 2021 and 2020, respectively.

9. NEW MARKETS TAX CREDITS PROGRAM

The New Markets Tax Credits Program was formed to provide investment capital raised through the Federal NMTC Program to businesses in low-income communities that are not served by conventional forms of financing or equity. The Corporation implements the program by competitively applying for allocations of NMTC and seeking investor capital for qualifying projects nationally. The majority of its NMTC allocations have been used to make low-interest loans through the CDE LLCs (see Note 1). The loan proceeds were provided for various projects including:

- for the purpose of acquiring land, developing, owning, operating, and selling income producing timberlands;
- to construct a sweet potato processing plant and make other certain improvements for the production and sale of sweet potato food products;
- to build and renovate charter schools; and
- to facilitate the delivery of solar energy to affordable housing projects and other facilities.

Managed Assets entered into agreements with the CDE LLCs' Investor Members, who provided approximately \$543 million of cumulative QEIs as of December 31, 2021, to make QLICs of the active CDE LLCs. By making QLICs, the CDE LLCs enable the Investor Members to claim approximately \$212 million of NMTC over credit periods of seven years.

For Managed Assets' participation in establishing the CDE LLCs and underwriting the QLICs made, Managed Assets earns upfront and sub-allocation fees, which are included in program revenue and fees (see Note 2) in the accompanying consolidated statements of activities. Managed Assets received \$650,000 and \$350,000 in upfront fees in 2021 related to BCC NMTC CDE XXXIII, LLC and BCC NMTC CDE XXXIV, LLC, respectively. There were no fees earned in 2020.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

9. NEW MARKETS TAX CREDITS PROGRAM (Continued)

Sub-allocation fees may also include delayed portions earned by Managed Assets as compensation for annual services related to servicing and management of the CDE entities. Though the delayed sub-allocation fees are recognized over the seven-year expected lives of the CDE LLCs, the entire fee is recorded as receivable at the inception of the agreement because these fees are generally guaranteed to be paid by the respective CDE LLCs or their investors. The delayed portions not yet collected are included in affiliate fees receivable and deferred revenue in the accompanying consolidated statements of financial position. Delayed fees receivable are as follows at December 31:

	<u>2021</u>	<u>2020</u>	<u>Quarterly Installments Payable Through</u>
BCC NMTC CDE XXII, LLC *	\$ 100,000	\$ 200,000	December 2020
BCC NMTC CDE XXIII, LLC	246,315	246,323	December 2020
BCC NMTC CDE XXIV, LLC	660,000	660,000	Entire fee due in March 2024
BCC NMTC CDE XXV, LLC	116,392	167,393	June 2024
BCC NMTC CDE XXVI, LLC	274,444	374,444	September 2024
BCC NMTC CDE XXVII, LLC	260,457	375,789	June 2024
BCC NMTC CDE XXVIII, LLC	233,111	313,111	August 2024
BCC NMTC CDE XXIX, LLC	65,764	90,764	August 2024
BCC NMTC CDE XXX, LLC	100,000	130,000	June 2025
BCC NMTC CDE XXXI, LLC	237,778	317,778	December 2024
BCC NMTC CDE XXXII, LLC	97,500	127,500	March 2024
BCC NMTC CDE XXXIII, LLC	384,599	-	December 2028
BCC NMTC CDE XXXIV, LLC	<u>209,250</u>	<u>-</u>	December 2028
Total	2,985,610	3,003,102	
Less - eliminations (*)	(100,000)	(200,000)	
Less - current portion	<u>(629,588)</u>	<u>(543,882)</u>	
	<u>\$ 2,256,022</u>	<u>\$ 2,259,220</u>	

The current portion of delayed fees receivable represents the amount expected to be paid by CDE/LLCs during the following year based on expected available cash.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

9. NEW MARKETS TAX CREDITS PROGRAM (Continued)

NMTC sub-allocation fees are recognized when the payment is made on the performance obligation to Managed Assets. For 2021 and 2020, Managed Assets and the Holding Company have reported \$2,066,966 (Managed Assets: \$1,566,966, Holding Company: \$500,000) and \$1,459,993 (Managed Assets: \$959,993, Holding Company: \$500,000), respectively, of these fees as revenue, which are included in program revenue and fees in the accompanying consolidated statements of activities. The portion of the delayed fees which Managed Assets allocates to future services is included in deferred revenue in the accompanying consolidated statements of financial position.

Deferred revenue is as follows at December 31:

	<u>2021</u>	<u>2020</u>
BCC NMTC CDE XX, LLC	\$ -	\$ 171,821
BCC NMTC CDE XXI, LLC	54,541	231,667
BCC NMTC CDE XXII, LLC *	78,573	164,287
BCC NMTC CDE XXIII, LLC	61,321	122,900
BCC NMTC CDE XXIV, LLC	660,000	660,000
BCC NMTC CDE XXV, LLC	120,833	170,833
BCC NMTC CDE XXVI, LLC	266,907	366,667
BCC NMTC CDE XXVII, LLC	316,667	416,667
BCC NMTC CDE XXVIII, LLC	206,667	286,667
BCC NMTC CDE XXIX, LLC	64,583	89,583
BCC NMTC CDE XXX, LLC	100,000	130,000
BCC NMTC CDE XXXI, LLC	240,000	320,000
BCC NMTC CDE XXXII, LLC	97,500	127,500
BCC NMTC CDE XXXIII, LLC	384,119	-
BCC NMTC CDE XXXIV, LLC	<u>209,250</u>	<u>-</u>
Total NMTC delayed fees	2,860,961	3,258,592
Less - eliminations *	<u>(78,573)</u>	<u>(164,287)</u>
Total deferred revenue	<u>\$ 2,782,388</u>	<u>\$ 3,094,305</u>

Terms of the agreements with the Investor Members require Managed Assets to maintain certain covenants to avoid recapture of NMTC and possible reimbursement of a portion of upfront fees it has received. At December 31, 2021 and 2020, Managed Assets was in compliance with all such covenants and management expects to maintain compliance throughout the seven-year NMTC credit period of each of QEI.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

10. LEASES AND OTHER COMMITMENTS

Leases

The Corporation has a lease agreement to rent office space and parking in Roxbury, Massachusetts through June 2024, with an option to extend for an additional five-year period. Monthly base rent under this lease is \$35,225. The Corporation is also responsible for its proportionate share of property taxes and certain operating expenses, as defined in the agreement.

The right-of-use asset (see Note 2) and accumulated amortization at December 31, 2021, is as follows:

ROU asset - office lease	\$ 1,855,733
Less - accumulated amortization	<u>824,770</u>
Total ROU asset - office lease	<u>\$ 1,030,963</u>

Total lease expense was \$412,385 for 2021 and 2020 and is included in office operations in the accompanying consolidated statements of activities.

Future minimum payments under the office lease are as follows for the years ending December 31:

2022	\$ 422,700
2023	422,700
2024	<u>220,164</u>
Total future minimum payments	1,065,564
Less - discount to present value	(34,601)
Less - current portion	<u>(422,700)</u>
Lease obligation, net	<u>\$ 608,263</u>

The lease payments have been discounted using a discount rate of 1%.

Servicing Agreement

Aura Mortgage has a loan servicing agreement with a company to service and maintain a portion of the loan portfolio of the Foreclosure and Home Mortgage Services. The agreement automatically renews annually for terms of one year unless Aura Mortgage or the company elect to terminate the agreement. Under the terms of the agreement, the company receives a monthly service fee for each loan, a fee for setting up new loans, and fees related to monthly reports related to the portfolio. The total compensation to the company under this agreement was \$233,380 and \$139,345 for the years ended December 31, 2021 and 2020, respectively, and is included in program expenses in the accompanying consolidated statements of activities.

11. RETIREMENT PLANS

The Holding Company has adopted an IRC Section 401(k) plan managed by an investment manager, which includes a Roth option. Employees may withhold contributions from their salaries on a tax-deferred basis within IRC limits. The Corporation provides a 100% match for all employee contributions up to 6% of their total wages, not exceeding \$205,000 annually. All employees age 21 and over are eligible to participate in the plan. Pension expense for 2021 and 2020 was \$307,733 and \$267,102, respectively, and is included in personnel in the accompanying consolidated statements of activities.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

11. RETIREMENT PLANS (Continued)

During 2019, the Corporation established a 457(b) salary deferral plan for certain employees. All contributions and related earnings are immediately vested. The Corporation contributed \$39,000 to this plan during 2021 and 2020, which is included in personnel in the accompanying consolidated statements of activities. Employee contributions during 2020 were \$78,000. Employees did not make any contributions during 2021. The balance in the deferred compensation plan was \$428,452 and \$268,479 at December 31, 2021 and 2020, respectively, and is reported as both an asset and liability in the accompanying consolidated statements of financial position.

During 2019, the Corporation also established a 457(f) salary deferral plan for key executives. Contributions vest over a two-year period. The Corporation declared contributions of \$400,000 and \$500,000 to this plan during 2021 and 2020, respectively. Contributions are accrued as personnel expense on a straight-line basis over the two-year vesting periods and amount to \$416,666 and \$250,000, which are included in personnel in the accompanying consolidated statements of activities for 2021 and 2020, respectively.

The Corporation funds the contributions, and participants are able to direct the investments which remain assets of the Corporation until fully vested. Accordingly, the liability to the participants also includes investment earnings expected to be paid to the participants. The Corporation funded \$400,000 and \$500,000 of the 2021 and 2020 contributions, respectively. The balance of investments in the deferred compensation plan was \$428,428 and \$796,802 at December 31, 2021 and 2020, respectively. The accrued liability to participants was \$250,000 and \$397,868 at December 31, 2021 and 2020, respectively.

Deferred compensation investments of the 457(b) and 457(f) plans consist of mutual funds which are valued using Level 1 inputs within the fair value hierarchy (see Notes 2 and 14).

12. INCOME TAXES

Significant balances with differences in accounting and tax basis consist primarily of net operating loss carryforwards of SEA. At December 31, 2021 and 2020, SEA had the following net operating loss (NOL) carryforwards available to offset future taxable income:

	<u>2021</u>	<u>2020</u>
SEA:		
Federal NOL	\$ 5,722,700	\$ 6,061,800
State NOL	\$ 4,158,700	\$ 4,158,700

Federal and state NOLs incurred before 2018 may be carried forward for twenty years following the year of loss. These carryforwards expire at various times through 2037. NOLs incurred after 2017 do not expire. Utilization of NOL carryforwards may be subject to a substantial annual limitation due to ownership change limitations that could occur in the future as provided by Section 382 of the IRC. Due to the uncertainty of recognizing these carryforwards in future periods, the deferred tax assets associated with them have been fully reserved as of December 31, 2021 and 2020.

As of December 31, 2021 and 2020, the components of SEA's net deferred tax asset are as follows:

	<u>2021</u>	<u>2020</u>
Net operating loss carryforwards	\$ 1,302,000	\$ 1,529,000
Less - valuation allowance	<u>1,302,000</u>	<u>1,529,000</u>
	<u>\$ -</u>	<u>\$ -</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

13. CREDIT ENHANCEMENT

The Loan Fund administers proceeds of an \$8 million conditional grant from the Department of Education (ED) (see Note 2), in collaboration with the Nonprofit Finance Fund to use the grant proceeds plus interest earned to provide credit enhancement for charter schools. Under the agreement, the Loan Fund facilitates additional security to lenders and investors by using the ED grant funds for the fulfillment of debt service reserve requirements on behalf of the charter school bond holders and lenders, as well as provide loan guarantees and collateral funds. The Loan Fund was considered to have met the conditions upon substantial deployment of the funds, but un-deployed funds must be returned to and are refundable to ED in the case of default. The ED agreement expires in September 2040. The Loan Fund actively monitors this program and no losses are deemed probable for 2021 or 2020.

Pursuant to the credit enhancement agreements, bank accounts are established as depositories for collateral reserves pledged on behalf of the charter school borrowers. Under the terms of agreements, the Loan Fund cannot withdraw, transfer, pledge, or otherwise use any funds, securities or other financial assets in these accounts without permission of the secured lenders until termination of the underlying credit enhancement agreements.

Credit enhancement funds were deployed as follows as of December 31:

	<u>2021</u>	<u>2020</u>
Cash collateral (thirteen and fourteen arrangements as of December 31, 2021 and 2020, respectively)	\$ 6,835,601	\$ 8,028,952
Grant reserve funds	<u>1,213,048</u>	<u>16,893</u>
	<u>\$ 8,048,649</u>	<u>\$ 8,045,845</u>

Approximately \$4.4 million and \$5.6 million of the cash collateral escrowed secures loans receivable of the Loan Fund as of December 31, 2021 and 2020, respectively (see Note 4).

Interest income reinvested to the grant reserve totaled \$6,522 and \$3,973 for the years ended December 31, 2021 and 2020, respectively.

Maturity dates of the active arrangements as of December 31, 2021 and 2020, range from February 1, 2022 through February 28, 2037, as follows:

2022	\$ 471,816
2023	\$ 684,900
2024	\$ 508,780
2025	\$ 301,344
2026	\$ 1,271,351
Thereafter	\$ 3,597,410

Subsequent to December 31, 2021, the Corporation received a commitment to receive \$12 million in funding to enter into credit enhancement agreements with charter schools and third-party lenders.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

14. RESTRICTED DEPOSITS AND LOAN LOSS RESERVES**Restricted Deposits**

Restricted deposits is comprised of the following as of December 31:

	<u>2021</u>	<u>2020</u>
BlueHub SUN:		
Restricted deposit account	\$ 20,973,118	\$ 13,525,880
CDFI bond risk share pool account	2,490,000	2,490,000
Pledged loan payment account	257,027	491,540
Required overcollateralization account	<u>45,626</u>	<u>-</u>
Subtotal BlueHub SUN	23,765,771	16,507,420
Loan Fund:		
Credit enhancement reserves (see Note 13)	8,048,649	8,045,845
Holding Company:		
Restricted deposits for deferred compensation investments (see Note 11)	<u>1,370,034</u>	<u>1,065,281</u>
	<u>\$ 33,184,454</u>	<u>\$ 25,618,546</u>

BlueHub SUN

Aura Mortgage is required to maintain several accounts as part of the bond loan agreement (see Note 7).

CDFI Bond Risk Share Pool

This account is held by Aura Mortgage and maintained by the Trustee for the purpose of protecting against a payment default on the bond loan before the Treasury Guarantee (see Note 7) is exercised. The deposits into the account must be equal to 3% of the total amount advanced on the bond and must be funded by Aura Mortgage from sources other than the proceeds of the bond. Deposits into this account must be funded at each advance under the terms of the bond loan agreement. Amounts in the risk share pool will not be returned to Aura Mortgage until maturity of the bond.

Pledged Loan Payments

Aura Mortgage is obligated to maintain an account with the Trustee for the purpose of depositing incoming loan payments from loans held by Aura Direct. Withdrawals from this account are used to pay debt service on the bond payable and fees owed to the Trustee (see Note 7). Any excess amounts after the above required payments are transferred into the Required Overcollateralization Cash Account (ROCA) (see page 52).

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

14. RESTRICTED DEPOSITS AND LOAN LOSS RESERVES (Continued)**Restricted Deposits (Continued)****BlueHub SUN (Continued)***Required Overcollateralization Cash*

Aura Mortgage is required to maintain an account, the ROCA, with the Trustee for additional bond loan collateral in the event there is insufficient collateral as calculated by the Trustee. The ROCA is funded with excess pledged loan payments (see page 51). Any excess amount of cash above and beyond the calculated amount is deposited into the restricted deposit account (see below). Funds are only to be withdrawn from the ROCA with respect to all or any portion of accelerated amounts due and payable as a result of any event of default in accordance with the bond loan agreement or of the promissory note. There is a required balance in this account and the account is sufficiently funded as of December 31, 2021. There was no required balance as of December 31, 2020.

Restricted Deposit Account

Aura Mortgage is required to maintain an account with the Trustee that holds cash collateral from the pool of loans held by Aura Direct. Any excess amount above and beyond the ROCA can be distributed to Aura Mortgage's operating cash account upon written request of Aura Mortgage. Aura Mortgage is required to hold at least 3% of the total outstanding draws on the bond payable in this account.

Holding Company*Restricted Deposits for Deferred Compensation Investments*

Holding Company is the plan sponsor for the Corporation's 457(b) and 457(f) deferred compensation plans (see Note 11) in which the Holding Company maintains the investment assets of the participating employees and key executives.

Loan Loss Reserves

Below is a reconciliation of cash and cash equivalents - loan loss reserves held in connection with BlueHub SUN for 2021 and 2020:

	<u>Aura Mortgage</u>	<u>SUN Financing</u>	<u>Total</u>
Balance at December 31, 2019	\$ 1,193,197	\$ 3,639,351	\$ 4,832,548
Payment made for program return of funds (see Note 5)	(96,187)	-	(96,187)
Interest earned on loan loss reserves	-	29,940	29,940
Withdrawals of accumulated interest	-	(30,874)	(30,874)
Balance at December 31, 2020	1,097,010	3,638,417	4,735,427
Payment made for program return of funds (see Note 5)	(115,739)	-	(115,739)
Interest earned on loan loss reserves	8,989	19,990	28,979
Withdrawals of accumulated interest	-	(30,171)	(30,171)
Balance at December 31, 2021	<u>\$ 990,260</u>	<u>\$ 3,628,236</u>	<u>\$ 4,618,496</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

14. RESTRICTED DEPOSITS AND LOAN LOSS RESERVES (Continued)

Loan Loss Reserves (Continued)

Cash and cash equivalents - loan loss reserves consist primarily of cash received by Aura Mortgage related to contracts awarded from the Commonwealth of Massachusetts in connection with certain loans receivable. At times, a portion of the cash received from these contracts may be transferred to other BlueHub SUN entities that hold the interest in loans that benefit from the loan loss reserve support.

In addition to the contract funds noted above, cash and cash equivalents - loan loss reserves also includes the proceeds and net earnings of the initial capital contribution of \$3,500,000 received by SUN Financing from its investor member (see Note 1).

15. CONTINGENCIES AND COMMITMENTS

Lawsuit

On February 14, 2020, a lawsuit was filed and later amended, by ten mortgage holders against Aura Mortgage and its affiliates, the Holding Company and NSP (collectively, the Defendants). All individual borrowers on these ten mortgages are Massachusetts residents and the case was filed under Massachusetts consumer protection laws, with the plaintiffs seeking to certify a class. The claims made against the Defendants are focused on consumer protection theories of misrepresentation, unfair lending practices, and asserting the mortgages in question are products that are classified as “predatory” due to interest rates and the additional shared appreciation second mortgage (see Note 4). The Defendants have responded denying such claims and the case is currently in the discovery phase. The Defendants will defend against such suit vigorously and do not currently expect any losses. The process to certify a class has not begun and the Corporation does not have an estimate of loss nor do they expect that a loss is probable. The Corporation does not believe this action is likely to have a material adverse effect upon its operations, assets or properties.

Coronavirus

During 2020 and continuing during 2021, the COVID-19 coronavirus pandemic emerged in the United States triggering widespread government mandated and voluntary business closures, which in turn have led to substantial interruptions in financial markets, employment and the economy as a whole. The economic conditions created by the pandemic impacted the Corporation’s borrowers and their ability to repay the loans receivable of the Corporation. The Corporation’s Foreclosure and Home Mortgage Services program has been particularly affected by Federal and state legislation temporarily suspending foreclosures. Though the potential financial effects cannot be reasonably estimated at this time, these circumstances may have adverse effects on the Corporation, its operations, pipeline of loan closings and financing commitments for projects currently in development, and future financial statements. The accompanying consolidated financial statements, including loan loss allowances (see Note 5) have not been adjusted for any potential financial effects that may occur in the future related to the current uncertainty.

Management of the Corporation is monitoring these events and their borrowers closely to assess the financial impact of the situation and determine appropriate courses of action. As of the date of this report, the Corporation is unable to accurately predict how the Coronavirus will affect the results of its operations because the duration of the outbreak is uncertain.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Notes to Consolidated Financial Statements
December 31, 2021 and 2020

16. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Corporation's financial assets available within one year for general operating purposes are as follows from December 31:

	2021	2020
Cash and cash equivalents	\$ 111,010,875	\$ 83,600,632
Current portion of loans and interest receivable	46,963,417	69,092,970
Current portion of affiliate fees receivable	629,828	543,882
Grants and other accounts receivable	<u>3,142,613</u>	<u>1,643,454</u>
Total financial assets	161,746,733	154,880,938
Board designated reserves (see Note 2)	(7,644,388)	(10,001,349)
Conditional advances and net assets with donor restrictions	<u>(30,873,447)</u>	<u>(24,111,576)</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 123,228,898</u>	<u>\$ 120,768,013</u>

The Corporation deploys capital resources into multiple business initiatives for the benefit of low and moderate-income people and their communities. Business initiatives are intended to operate self-sustainably but may require seed capital from philanthropic sources or the Corporation's general reserves to develop sufficient scale to operate sustainably.

A substantial portion of the Corporation's financial resources are dedicated to the lending operations of the Loan Fund and BlueHub SUN. Both operations are supported substantially with borrowed capital (see Note 7) in proportion with equity resources that reduce the overall cost of funds. The Loan Fund and BlueHub SUN have access to capital to meet loan commitments and demand in the form of repayments of existing loans receivable, available lines of credit and available bond proceeds in the case of BlueHub SUN. BlueHub SUN can access restricted deposits through written request (see Note 14). To supplement liquidity for mission-related financing, the Corporation also utilizes participation strategies and other co-lending agreements with mission-related partners.

The Corporation has consistently generated sufficient interest and fees earned on its lending activities to offset operating costs and loan losses. As part of the Corporation's liquidity management, the Corporation has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

17. CONDITIONAL GRANT

During fiscal year 2021, Aura Mortgage was awarded a \$1,826,265 conditional grant. Payment of this grant is conditional upon Aura Mortgage meeting certain requirements and incurring costs as defined in the agreement. As of December 31, 2021, Aura Mortgage has not met the requirements and the full amount is shown as a conditional grant advance in the accompanying 2021 consolidated statement of financial position.

18. RECLASSIFICATION

Certain amounts in the 2020 consolidated financial statements were reclassified to conform with the 2021 presentation.

BLUEHUB CAPITAL, INC. AND AFFILIATES

Combining and Consolidating Statement of Financial Position
December 31, 2021

	BlueHub Capital, Inc. and Affiliates								
	Loan Fund	Managed Assets	Venture Fund	Holding Company	One Percent for America	Solar Energy Programs	Foreclosure and Home Mortgage Services	Eliminations	Total
Assets									
Current Assets:									
Cash and cash equivalents	\$ 62,842,163	\$ 19,313,913	\$ 1,277,907	\$ 2,978,416	\$ 1,238,100	\$ 2,210,962	\$ 21,149,414	\$ -	\$ 111,010,875
Cash and cash equivalents - escrow funds	910,542	-	-	3,175,775	-	-	-	-	4,086,317
Cash and cash equivalents - loan loss reserves	-	-	-	-	-	-	4,618,496	-	4,618,496
Current portion of loans and interest receivable, net	45,268,688	-	-	-	-	-	1,694,729	-	46,963,417
Current portion of affiliate fees receivable	-	729,588	-	-	-	-	-	(100,000)	629,588
Grants and other accounts receivable	-	141,339	17,573	-	-	1,334,554	1,649,147	-	3,142,613
Other current assets	114,109	-	-	203,809	19,106	301,543	118,926	-	757,493
Due from affiliates	-	5,048	3,182	179,309	-	165,734	-	(353,273)	-
Total current assets	109,135,502	20,189,888	1,298,662	6,537,309	1,257,206	4,012,793	29,230,712	(453,273)	171,208,799
Restricted Deposits	8,048,649	-	-	1,370,034	-	-	23,765,771	-	33,184,454
Loans Receivable, net	153,261,082	-	-	-	-	-	88,314,066	-	241,575,148
Affiliate Fees Receivable, net of current portion	8,000,000	2,256,022	-	-	-	-	-	(8,000,000)	2,256,022
Origination Costs - Sub-Allocation Fee, net of accumulated amortization	-	-	-	-	-	117,860	-	(117,860)	-
Investments in Affiliates	-	10,003	12,042,435	4,200,000	-	-	-	(15,870,688)	381,750
Right-of-Use Lease Asset	-	-	-	1,030,963	-	-	-	-	1,030,963
Property, Equipment and Interests in Real Property, net	-	-	-	436,129	-	6,263,383	152,358	(73,868)	6,778,002
Total assets	<u>\$ 278,445,233</u>	<u>\$ 22,455,913</u>	<u>\$ 13,341,097</u>	<u>\$ 13,574,435</u>	<u>\$ 1,257,206</u>	<u>\$ 10,394,036</u>	<u>\$ 141,462,907</u>	<u>\$ (24,515,689)</u>	<u>\$ 456,415,138</u>
Liabilities, Net Assets and Non-Controlling Interests									
Current Liabilities:									
Current portion of bonds and loans payable	\$ 8,459,196	\$ -	\$ -	\$ 1,259,604	\$ -	\$ 541,557	\$ 2,066,360	\$ -	\$ 12,326,717
Interest and accounts payable	1,847,321	102,469	-	1,874,367	27,500	41,090	244,512	-	4,137,259
Current portion of affiliate loans and interest payable	-	-	-	-	-	100,000	-	(100,000)	-
Escrow funds	910,542	-	-	3,175,775	-	-	-	-	4,086,317
Conditional advances	6,670,000	-	-	-	-	-	1,826,265	-	8,496,265
Current portion of due to affiliates	125,116	-	-	-	57,542	139,113	31,502	(353,273)	-
Current portion of lease obligation	-	-	-	422,700	-	-	-	-	422,700
Total current liabilities	18,012,175	102,469	-	6,732,446	85,042	821,760	4,168,639	(453,273)	29,469,258
Bonds and Loans Payable, net	144,190,241	-	-	-	-	313,078	95,233,722	-	239,737,041
Affiliate Loans and Interest Payable, net of current portion	-	-	-	-	-	-	5,000,000	(5,000,000)	-
Lease Obligation, net	-	-	-	608,263	-	-	-	-	608,263
Deferred Revenue	-	2,860,961	-	-	-	-	-	(78,573)	2,782,388
Due to Affiliates, net of current portion	-	-	-	-	-	3,000,000	-	(3,000,000)	-
Permanent Loan Capital - Subordinated Loans Payable, net of current portion	24,250,000	-	-	-	-	-	-	-	24,250,000
Total liabilities	186,452,416	2,963,430	-	7,340,709	85,042	4,134,838	104,402,361	(8,531,846)	296,846,950
Net Assets and Non-Controlling Interests:									
Without donor restrictions:									
General	54,594,570	19,492,483	13,341,097	5,757,195	1,172,164	1,874,860	19,349,817	(913,245)	114,668,941
Board designated for loan loss reserves	7,644,388	-	-	-	-	-	-	-	7,644,388
Total without donor restrictions	62,238,958	19,492,483	13,341,097	5,757,195	1,172,164	1,874,860	19,349,817	(913,245)	122,313,329
With donor restrictions:									
Revolving loan capital	27,003,859	-	-	-	-	-	-	-	27,003,859
Other purpose restrictions	2,750,000	-	-	476,531	-	192,982	-	-	3,419,513
Total with donor restrictions	29,753,859	-	-	476,531	-	192,982	-	-	30,423,372
Total net assets	91,992,817	19,492,483	13,341,097	6,233,726	1,172,164	2,067,842	19,349,817	(913,245)	152,736,701
Stockholder's equity and members' investment:									
Members' investment - NSP Residential, LLC	-	-	-	-	-	-	3,400,000	(3,400,000)	-
Members' investment - Aura Mortgage Advisors, LLC	-	-	-	-	-	-	11,670,000	(11,670,000)	-
Total stockholder's equity and members' investment	-	-	-	-	-	-	15,070,000	(15,070,000)	-
Non-controlling interests:									
SUN Initiative Financing, LLC	-	-	-	-	-	-	2,640,729	-	2,640,729
Solar Energy Programs	-	-	-	-	-	4,191,356	-	(598)	4,190,758
Total non-controlling interests	-	-	-	-	-	4,191,356	2,640,729	(598)	6,831,487
Total net assets and non-controlling interests	91,992,817	19,492,483	13,341,097	6,233,726	1,172,164	6,259,198	37,060,546	(15,983,843)	159,568,188
Total liabilities, net assets and non-controlling interests	<u>\$ 278,445,233</u>	<u>\$ 22,455,913</u>	<u>\$ 13,341,097</u>	<u>\$ 13,574,435</u>	<u>\$ 1,257,206</u>	<u>\$ 10,394,036</u>	<u>\$ 141,462,907</u>	<u>\$ (24,515,689)</u>	<u>\$ 456,415,138</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Combining and Consolidating Statement of Financial Position
December 31, 2020

	BlueHub Capital, Inc. and Affiliates							
	Loan Fund	Managed Assets	Venture Fund	Holding Company	Solar Energy Programs	Foreclosure and Home Mortgage Services	Eliminations	Total
Assets								
Current Assets:								
Cash and cash equivalents	\$ 40,565,044	\$ 19,428,280	\$ 1,269,645	\$ 4,035,581	\$ 1,005,648	\$ 17,296,434	\$ -	\$ 83,600,632
Cash and cash equivalents - escrow funds	905,176	-	-	3,845,967	-	-	-	4,751,143
Cash and cash equivalents - loan loss reserves	-	-	-	-	-	4,735,427	-	4,735,427
Current portion of loans and interest receivable, net	65,245,335	-	-	-	-	1,964,664	-	67,209,999
Current portion of affiliate fees receivable	-	743,882	-	-	-	-	(200,000)	543,882
Grants and other accounts receivable	-	154,871	-	6,731	1,481,852	1,882,971	-	3,526,425
Other current assets	-	-	-	180,688	132,347	10,064	-	323,099
Current portion of due from affiliates	-	24,131	10,798	1,922,757	165,298	-	(2,122,984)	-
Total current assets	106,715,555	20,351,164	1,280,443	9,991,724	2,785,145	25,889,560	(2,322,984)	164,690,607
Restricted Deposits	8,045,845	-	-	1,065,281	-	16,507,420	-	25,618,546
Loans Receivable, net	149,064,120	-	-	-	-	103,342,079	-	252,406,199
Affiliate Fees Receivable, net of current portion	8,000,000	2,259,220	-	-	-	-	(8,000,000)	2,259,220
Origination Costs - Sub-Allocation Fee, net of accumulated amortization	-	-	-	-	246,431	-	(246,431)	-
Investments in Affiliates	-	9,930	12,050,722	4,200,000	-	-	(15,870,003)	390,649
Due from Affiliates, net of current portion	-	3,000,000	-	-	-	-	(3,000,000)	-
Right-of-Use Lease Asset	-	-	-	1,443,348	-	-	-	1,443,348
Property, Equipment and Interests in Real Property, net	-	-	-	467,770	9,550,547	152,358	(90,712)	10,079,963
Total assets	<u>\$ 271,825,520</u>	<u>\$ 25,620,314</u>	<u>\$ 13,331,165</u>	<u>\$ 17,168,123</u>	<u>\$ 12,582,123</u>	<u>\$ 145,891,417</u>	<u>\$ (29,530,130)</u>	<u>\$ 456,888,532</u>
Liabilities, Net Assets and Non-Controlling Interests								
Current Liabilities:								
Current portion of bonds and loans payable	\$ 9,730,144	\$ -	\$ -	\$ 979,692	\$ 742,790	\$ 8,583,601	\$ -	\$ 20,036,227
Interest and accounts payable	1,694,964	95,446	-	1,014,521	85,366	433,919	-	3,324,216
Current portion of affiliate loans and interest payable	-	-	-	-	200,000	-	(200,000)	-
Escrow funds	905,176	-	-	3,845,967	-	-	-	4,751,143
Conditional advances	5,005,000	-	-	-	-	-	-	5,005,000
Current portion of due to affiliates	109,607	-	-	-	395,500	1,617,877	(2,122,984)	-
Current portion of lease obligation	-	-	-	422,700	-	-	-	422,700
Total current liabilities	17,444,891	95,446	-	6,262,880	1,423,656	10,635,397	(2,322,984)	33,539,286
Bonds and Loans Payable, net	146,566,059	-	-	279,912	1,207,096	94,636,827	-	242,689,894
Affiliate Loans and Interest Payable, net of current portion	-	-	-	-	-	5,000,000	(5,000,000)	-
Lease Obligation, net	-	-	-	1,020,648	-	-	-	1,020,648
Deferred Revenue	-	3,258,592	-	-	-	-	(164,287)	3,094,305
Due to Affiliates, net of current portion	-	-	-	3,000,000	3,000,000	-	(6,000,000)	-
Permanent Loan Capital - Subordinated Loans Payable, net of current portion	24,750,000	-	-	-	-	-	-	24,750,000
Total liabilities	<u>188,760,950</u>	<u>3,354,038</u>	<u>-</u>	<u>10,563,440</u>	<u>5,630,752</u>	<u>110,272,224</u>	<u>(13,487,271)</u>	<u>305,094,133</u>
Net Assets and Non-Controlling Interest:								
Without donor restrictions:								
General	46,589,733	22,266,276	13,331,165	6,128,152	2,353,384	18,002,334	(972,261)	107,698,783
Board designated for loan loss reserves	10,001,349	-	-	-	-	-	-	10,001,349
Total without donor restrictions	<u>56,591,082</u>	<u>22,266,276</u>	<u>13,331,165</u>	<u>6,128,152</u>	<u>2,353,384</u>	<u>18,002,334</u>	<u>(972,261)</u>	<u>117,700,132</u>
With donor restrictions:								
Revolving loan capital	23,162,337	-	-	-	-	-	-	23,162,337
Other purpose restrictions	3,311,151	-	-	476,531	200,000	-	-	3,987,682
Total with donor restrictions	<u>26,473,488</u>	<u>-</u>	<u>-</u>	<u>476,531</u>	<u>200,000</u>	<u>-</u>	<u>-</u>	<u>27,150,019</u>
Total net assets	<u>83,064,570</u>	<u>22,266,276</u>	<u>13,331,165</u>	<u>6,604,683</u>	<u>2,553,384</u>	<u>18,002,334</u>	<u>(972,261)</u>	<u>144,850,151</u>
Stockholder's equity and members' investment:								
Members' investment - NSP Residential, LLC	-	-	-	-	-	3,400,000	(3,400,000)	-
Members' investment - Aura Mortgage Advisors, LLC	-	-	-	-	-	11,670,000	(11,670,000)	-
Total stockholder's equity and members' investment	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>15,070,000</u>	<u>(15,070,000)</u>	<u>-</u>
Non-controlling interests:								
SUN Initiative Financing, LLC	-	-	-	-	-	2,546,859	-	2,546,859
Solar Energy Programs	-	-	-	-	4,397,987	-	(598)	4,397,389
Total non-controlling interests	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>4,397,987</u>	<u>2,546,859</u>	<u>(598)</u>	<u>6,944,248</u>
Total net assets and non-controlling interests	<u>83,064,570</u>	<u>22,266,276</u>	<u>13,331,165</u>	<u>6,604,683</u>	<u>6,951,371</u>	<u>35,619,193</u>	<u>(16,042,859)</u>	<u>151,794,399</u>
Total liabilities, net assets and non-controlling interests	<u>\$ 271,825,520</u>	<u>\$ 25,620,314</u>	<u>\$ 13,331,165</u>	<u>\$ 17,168,123</u>	<u>\$ 12,582,123</u>	<u>\$ 145,891,417</u>	<u>\$ (29,530,130)</u>	<u>\$ 456,888,532</u>

BLUEHUB CAPITAL, INC. AND AFFILIATES

Combining and Consolidating Statement of Activities
For the Year Ended December 31, 2021

BlueHub Capital, Inc. and Affiliates									
	Loan Fund	Managed Assets	Venture Fund	Holding Company	One Percent for America	Solar Energy Programs	Foreclosure and Home Mortgage Services	Eliminations	Total
Changes in Net Assets Without Donor Restrictions:									
Operating revenues:									
Financial and earned revenue:									
Interest on loans, net	\$ 12,453,078	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,187,455	\$ (267,535)	\$ 19,372,998
Program revenue and fees	1,017,043	1,566,966	25,000	500,113	3,110	2,956,322	7,280	(86,399)	5,989,435
Recovery of loan losses	-	-	-	-	-	-	1,554,293	-	1,554,293
Net gains on shared appreciation agreements and sales of real estate	-	-	-	-	-	-	1,469,341	-	1,469,341
Investment income	-	4,461	250	10,911	-	70	58,707	-	74,399
Less - interest expense	(5,177,152)	-	-	-	-	-	(3,620,856)	177,535	(8,620,473)
Net financial and earned revenue	8,292,969	1,571,427	25,250	511,024	3,110	2,956,392	6,656,220	(176,399)	19,839,993
Grants and contributions	-	-	-	82,475	-	-	-	-	82,475
Net assets released from purpose restrictions	-	-	-	-	-	7,018	-	-	7,018
Total operating revenues	8,292,969	1,571,427	25,250	593,499	3,110	2,963,410	6,656,220	(176,399)	19,929,486
Operating expenses:									
Personnel	3,883,631	733,873	60,946	591,569	429,268	562,887	2,404,792	-	8,666,966
Consultants and professional fees	403,552	484,580	6,089	74,511	1,137,876	219,179	1,669,443	-	3,995,230
Marketing	183,997	23,000	-	91,999	237,386	45,999	507,449	-	1,089,830
Office operations	392,452	71,558	3,550	13,863	16,111	177,468	147,595	-	822,597
Program expenses	-	-	-	-	-	193,591	390,639	-	584,230
Organizational support	168,877	32,209	16,449	45,121	10,305	203,575	94,949	-	571,485
Interest	-	-	-	-	-	161,072	-	(90,000)	71,072
Total operating expenses before depreciation and amortization	5,032,509	1,345,220	87,034	817,063	1,830,946	1,563,771	5,214,867	(90,000)	15,801,410
Depreciation and amortization	-	-	-	147,393	-	2,180,565	-	(145,415)	2,182,543
Total operating expenses	5,032,509	1,345,220	87,034	964,456	1,830,946	3,744,336	5,214,867	(235,415)	17,983,953
Changes in net assets without donor restrictions from operations	3,260,460	226,207	(61,784)	(370,957)	(1,827,836)	(780,926)	1,441,353	59,016	1,945,533
Other changes in net assets without donor restrictions:									
Grants for loan capital	1,826,265	-	-	-	-	-	-	-	1,826,265
Net assets released from purpose restrictions	561,151	-	-	-	-	-	-	-	561,151
Realized gain on sale of property and equipment	-	-	-	-	-	95,771	-	-	95,771
Share of income of affiliate	-	-	71,716	-	-	-	-	-	71,716
Grants (to) from affiliate	-	(3,000,000)	-	-	3,000,000	-	-	-	-
Changes in net assets without donor restrictions	5,647,876	(2,773,793)	9,932	(370,957)	1,172,164	(685,155)	1,441,353	59,016	4,500,436
Changes in Net Assets With Donor Restrictions:									
Grants and contributions	3,835,000	-	-	-	-	-	-	-	3,835,000
Interest income	6,522	-	-	-	-	-	-	-	6,522
Net assets released from purpose restrictions	(561,151)	-	-	-	-	(7,018)	-	-	(568,169)
Changes in net assets with donor restrictions	3,280,371	-	-	-	-	(7,018)	-	-	3,273,353
Changes in net assets	8,928,247	(2,773,793)	9,932	(370,957)	1,172,164	(692,173)	1,441,353	59,016	7,773,789
Changes in Net Assets Attributable to Non-Controlling Interests	-	-	-	-	-	206,631	(93,870)	-	112,761
Changes in net assets attributable to BlueHub Capital, Inc. and operating affiliates	\$ 8,928,247	\$ (2,773,793)	\$ 9,932	\$ (370,957)	\$ 1,172,164	\$ (485,542)	\$ 1,347,483	\$ 59,016	\$ 7,886,550

BLUEHUB CAPITAL, INC. AND AFFILIATES

Combining and Consolidating Statement of Activities
For the Year Ended December 31, 2020

	BlueHub Capital, Inc. and Affiliates							
	Loan Fund	Managed Assets	Venture Fund	Holding Company	Solar Energy Programs	Foreclosure and Home Mortgage Services	Eliminations	Total
Changes in Net Assets Without Donor Restrictions:								
Operating revenues:								
Financial and earned revenue:								
Interest on loans, net	\$ 13,211,491	\$ -	\$ -	\$ -	\$ -	\$ 7,824,604	\$ (334,532)	\$ 20,701,563
Program revenue and fees	877,187	959,993	25,000	500,060	3,238,224	42,993	(195,164)	5,448,293
Recovery (provision) of loan losses	(710,000)	-	-	-	-	2,263,472	-	1,553,472
Net gains on shared appreciation agreements and sales of real estate	-	-	-	-	-	1,762,050	-	1,762,050
Investment income	-	72,098	6,937	88,258	100	399,693	-	567,086
Less - interest expense	(5,712,176)	-	-	-	-	(4,448,812)	216,181	(9,944,807)
Net financial and earned revenue	7,666,502	1,032,091	31,937	588,318	3,238,324	7,844,000	(313,515)	20,087,657
Grants and contributions	-	-	-	116,428	-	-	-	116,428
Net assets released from purpose restrictions	20,000	-	-	-	-	-	-	20,000
Total operating revenues	7,686,502	1,032,091	31,937	704,746	3,238,324	7,844,000	(313,515)	20,224,085
Operating expenses:								
Personnel	3,573,785	668,210	55,780	571,542	509,769	2,384,581	-	7,763,667
Consultants and professional fees	348,225	283,177	13,283	88,502	284,057	1,487,104	-	2,504,348
Marketing	123,380	15,422	-	61,691	30,845	111,066	-	342,404
Office operations	418,882	49,543	3,389	23,538	151,507	213,331	-	860,190
Program expenses	-	-	-	572	219,118	386,886	-	606,576
Organizational support	107,914	35,321	15,372	21,378	190,371	184,499	-	554,855
Interest	-	-	-	-	235,697	-	(118,351)	117,346
Total operating expenses before depreciation and amortization	4,572,186	1,051,673	87,824	767,223	1,621,364	4,767,467	(118,351)	12,749,386
Depreciation and amortization	-	-	-	131,159	2,328,840	-	(299,989)	2,160,010
Total operating expenses	4,572,186	1,051,673	87,824	898,382	3,950,204	4,767,467	(418,340)	14,909,396
Changes in net assets without donor restrictions from operations	3,114,316	(19,582)	(55,887)	(193,636)	(711,880)	3,076,533	104,825	5,314,689
Other changes in net assets without donor restrictions:								
Grants for loan capital	1,256,599	-	-	-	-	-	-	1,256,599
Share of income of affiliate	-	-	25,461	-	-	-	-	25,461
Changes in net assets without donor restrictions	4,370,915	(19,582)	(30,426)	(193,636)	(711,880)	3,076,533	104,825	6,596,749
Changes in Net Assets With Donor Restrictions:								
Grants and contributions	7,405,705	-	-	-	200,000	-	-	7,605,705
Interest income	3,973	-	-	-	-	-	-	3,973
Net assets released from purpose restrictions	(20,000)	-	-	-	-	-	-	(20,000)
Changes in net assets with donor restrictions	7,389,678	-	-	-	200,000	-	-	7,589,678
Changes in net assets	11,760,593	(19,582)	(30,426)	(193,636)	(511,880)	3,076,533	104,825	14,186,427
Changes in Net Assets Attributable to Non-Controlling Interests	-	-	-	-	86,676	127,074	-	213,750
Changes in net assets attributable to BlueHub Capital, Inc. and operating affiliates	\$ 11,760,593	\$ (19,582)	\$ (30,426)	\$ (193,636)	\$ (425,204)	\$ 3,203,607	\$ 104,825	\$ 14,400,177